



Item Number: 20

City Council / Board of Directors

Written Communications

Meeting of: June 6, 2023

Submitted By:

C. Eric Ray, Airport Director

Subject:

General Services Provider Standard Agreement between Allied Universal Security Services and the Southern California Logistics Airport Authority for Security Services Project CC23-100

Recommendation:

That Your Honorable Southern California Logistics Airport Authority Board of Directors approve the award of a General Services Provider Standard Agreement (“Agreement”) to Allied Universal Security Services in the amount not to exceed \$406,151.75 for Security Services, Project CC23-100.

Fiscal Impact:

This action will result in the expenditure of funds from the Airport Operations Fund 450 in the amount not to exceed \$406,151.75.

Account	Budget FY 2023-2024
4500125 – 52300 Airport Contract Services	\$406,151.75

The Agreement Compensation of \$406,151.75 includes \$20,000 for additional security services provided to SCLA tenants as may be requested for events during the year. The fees for additional exclusive services are reimbursed by the requesting entity.

There is no fiscal impact to the current 2022/2023 fiscal year budget as the Agreement term begins July 1, 2023, the next fiscal year. Future appropriations for the Agreement will be considered at the time the annual budget is approved.

Strategic Plan Goal:

Goal B. Public Safety: This contract provides security services at the SCLA for the purpose of providing certain dedicated public safety services to the airport.

Background:

The Southern California Logistics Airport Authority (SCLAA) operates the Southern California Logistics Airport (SCLA) under certain federal regulatory mandates, including those pertaining to airport security. In addition, the tenants that have located their operations at the airport have an expectation that their assets and employees will be safe and secure. As such, certain security measures are in place, including an automated access control system, whereby access is controlled by date, time, and location on an individual basis. The SCLA Operations Staff and security contractor perform video surveillance monitoring and live patrols on a 24-hour basis, 365 days per year. SCLA staff provides live patrols of the entire airport footprint and video surveillance monitoring of selected areas during normal business hours, while after-hours security is provided by a contracted company. These security measures help ensure the safety and security of life and property within the airfield and adjacent facilities.

Discussion:

The term of the current agreement with Allied Universal Security Services will expire June 30, 2023, resulting in the need to resolicit for security services. To procure a qualified service provider, staff prepared a comprehensive Request for Proposal ("RFP") for the solicitation of Security services. An RFP is a formal solicitation whereby the respondents are required to submit a formal, written proposal to address items detailed in the scope of services. The proposal submission should describe how and when the proposer intends to perform the scope of services, and the associated cost. RFP solicitations are based on qualifications, which is why the RFP bid forms that contain pricing information must be submitted in a sealed envelope separate from the rest of the proposal submission. The intent is to ensure the contract is awarded to a qualified company that has been vetted through a bona fide process, although they may not be the lowest price proposer. The lowest proposer is not automatically guaranteed a contract, such contracts should only be awarded to firms or persons who have demonstrated an adequate level of experience, competence, staffing, and other professional qualifications necessary for satisfactory performance of the solicited services. The RFP was well received by the regional security service industry, with representatives from twenty-four companies attending the job walk and the receipt of twelve proposals.

Staff carefully reviewed the twelve bid proposals and evaluated each for completeness and accuracy, where seven proposals were responsive to the requirements within the RFP. A selection committee comprised of the Airport Operations and Facilities Manager, Airport Operations Supervisor, Senior Airport Operations Officer, and Operations Officer conducted an evaluation of these seven bid proposals based on the criteria specified in the solicitation. The evaluation criteria used to score the submissions included: current and past operational practices, qualifications, the proposer's approach to implementing the scope of services, staff training, and proposed cost. Each member of the selection committee completed their own evaluation forms which are summarized as follows:

Company:	Point Rating by Evaluator:				Average Overall
	A	B	C	D	
Allied Universal Security Services, Riverside, CA	77	67	89	90	81
Securitas Security Services USA, Inc., Victorville, CA	74	77	74	76	76
AllTech Industries, Inc., Monterey Park, CA	59	72	81	71	71
Power Security Group, San Diego, CA	63	74	74	67	70
Absolute International Security, El Monte, CA	62	68	68	57	64
American Guard Services, Inc., Los Angeles, CA	54	65	63	57	60
Precision Private Security, Yuba City, CA	56	65	63	41	56

At the end of the evaluation process, Allied Universal Security Services received the highest overall rating, identifying them as the “best value bidder”. In accordance with City of Victorville Municipal Code §2.28.040, the “best value bidder” is the respondent that represents the best value to the SCLAA as determined upon the careful evaluation of bona fide criteria.

The Agreement presented herein has been competitively solicited in accordance with City of Victorville Municipal Code §2.28.100, which defines the bidding requirements for purchases of general services, supplies, and equipment in excess of fifty thousand dollars. Therefore, staff recommends that Your Honorable Southern California Logistics Airport Authority Board of Directors approve the award of a General Services Provider Standard Agreement to Allied Universal Security Services, for Security Services Project #CC23-100, in the amount not to exceed \$406,151.75.

Staff remains available for any questions or comments you may have.

CER/see

Attachments:

- A. Site Map
- B. General Services Provider Standard Agreement CC23-100