

Attachment C
Proposals Received



Environment Testing
America

CC22-097

Annual Supply Agreement for Laboratory Services

Lauren Collins

949-244-4695

Lauren.Collins@ET.EurofinsUS.com

Prepared For:

City of Victorville

Attn: Celeste Calderon

14343 Civic Drive

Victorville, CA 92392



Environment Testing
Eaton Analytical

April 05, 2022

Victorville Water District
14343 Civic Drive
Victorville, CA 92392
Attn: Celeste Calderon

Dear Celeste:

Eurofins Eaton Analytical, LLC is pleased to submit the enclosed bid in support of project #CC22-097 to perform laboratory testing services. Our firm's distinct services are highlighted as follows:

- **Extensive Capacity** to facilitate processing of your samples within holding times
- **Knowledgeable Staff** to minimize your time required to manage schedules & compliance
- **One-Stop Shopping** to avoid delays/costs associated with subcontracting of your samples
- **User-Friendly Sampling Instructions/Kits** to reduce your time needed for field collections
- **Free Sample Pick-Ups** by our own couriers for your convenience
- **Dedicated Drinking Water Facility** to reduce contamination & re-sampling
- **Rush Analysis without surcharge** so we report results prior to 10th of the month deadline
- **Routine In-Person Meetings** to maintain our accountability to your needs

Since 2017, we have established a proven track record of supporting clients in close proximity such as Mojave Water Agency, City of Hesperia and Golden State Desert region. Program managers coordinate sample pick up schedule for same day delivery to our lab.

Completed bid forms are included herein along with our current laboratory certifications for Title 22 and UCMR5. Fees listed in the Bid Proposal Form are inclusive of kit provision, sample pick up, analysis of samples, reporting and upload to Write-On or CDX.

Thank you for your consideration of Eurofins. We appreciate this opportunity and look forward to working for you in the coming fiscal year.

Sincerely,
EUROFINS EATON ANALYTICAL, LLC

Lauren Collins
Account Manager



Environment Testing
Eaton Analytical

Eurofins Eaton Analytical, LLC's ("EEA") Contracts Department has reviewed the Victorville Water District RFP for Laboratory Testing Services, and has the following comments and proposed modifications:

10 – INDEMNIFICATION

EEA cannot accept the potential for unlimited damages in any project because it cannot incorporate the risk of any unforeseeable damages into its prices. It is proposed that "Notwithstanding the limits of any insurance" be stricken and that the following limitation of liability language be added:

Notwithstanding anything to the contrary stated elsewhere in this Agreement, Contractor's maximum liability under this Agreement or any other attachments hereto, whether based in contract, tort, warranty, negligence or otherwise shall not exceed amounts recoverable under the scope and limits of the insurance required under this Contract, if any, up to a maximum of \$2,000,000. Neither party will be liable to the other for any incidental, consequential, special, indirect or punitive damages.

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

SUBMISSION CERTIFICATION

I hereby submit to the City of Victorville the following bid proposal for work outlined in plans and specifications entitled "**Laboratory Testing Services, Project # CC22-097**". All of the following documents (check below) are completed, fully executed, and included in my bid as required in the bid document:

- ☒ Submission Certification
- ☒ Bid Proposal Form
- ☒ Evaluation Criteria
- ☒ Bidder Identification
- ☒ Customer References
- ☒ Worker's Compensation
- ☒ Signature Authorization
- ☒ PCC 10162 Questionnaire
- ☒ Non-Collusion Declaration
- ☒ List of Subcontractors
- ☒ Debarred Certificate Acknowledgement
- ☒ Acknowledgement Pages for All Bid Addenda

NOTE: Additional Information Required - Please include your Safety Practices/Guidelines and Safety Records with your bid documents.

My signature on this Submittal Certification is affirmation that all items listed above are fully completed and executed and are hereby submitted with the proposal as required. I understand that failure to complete and/or submit any of the required documents may be cause for rejection of my bid proposal.

Eurofins Eaton Analytical, LLC

Business Name

Authorized Signature

Colin Walters, President
Printed Name and Title

4/5/2022
Date Signed

626-201-7015
Telephone Number

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

EVALUATION CRITERIA QUESTIONS AND SCORES

Criteria – Questions 14 points per question – 84 points 16 points for site visit question – 16 points
100 points total

CRITERIA	ANSWER
1. Hours of operation (14 pts.)	8am-5pm Mon thru Fri, 8am-12pm Sat
1a. How many shifts are available?	two
2. If the District has an emergency that requires immediate testing, what is your courier availability and testing capability Monday – Sunday? (14pts)	Please contact your PM and they will accommodate the request as best as possible with courier at time of request.
3. Will any of the samples be outsourced? Y/N (14pts)	No
4. What is your response time to test and provide results for the following categories: (14pts)	
a. Bacteriological	All are 10 business days
b. General Physical	
c. General Mineral	
d. Organic Chemicals	
e. Inorganic Chemicals	
f. Radionuclides	
g. Total Trihalomethanes	
h. Lead and Copper	
i. Trace Metals	
j. All Secondary Maximum Contaminant Level Constituents	V
5. How many staff members are available per shift that are qualified to test samples and provide results? (14pts)	170 staff members in Monrovia, CA
6. How many samples in the last two years have been out of compliance due to QC issues once a sample has been in your lab's possession? (14pts)	<0.1%
7. The last 16 points will be awarded after District staff concludes the site visits. If a site visit is not allowed, points will not be awarded for this category (16pts).	Site visit encouraged
TOTAL POINTS	100 POINT

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

BIDDER IDENTIFICATION

1. Legal name of Bidder: Eurofins Eaton Analytical, LLC
2. Street Address: 750 Royal Oaks Drive, Suite 100
3. Mailing Address: Monrovia, CA 91016
4. Business Telephone: 626-386-1100
5. Facsimile Telephone: 866-988-3757
6. Email Address: Colin.Walters@ET.EurofinsUS.com
7. Type of Business:
☐ Sole Proprietor ☐ Partnership ☒ Corporation Other: _____
If corporation, indicate State where incorporated: Delaware
8. Business License number issued by the City where the Proposer's principal place of business is located.
Number: BUS2012-00475 Issuing City: City of Monrovia
9. Contractor's License number and expiration date.
Number: 1000044409 Expiration date: 6/30/2023
10. Federal Tax Identification Number: 46-0565341
11. Proposer's Project Manager: Sophia Liang Sophia.Liang@ET.EurofinsUS.com
12. Name and Title of Authorized Person to sign legal document: _____
Colin Walters, President

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

REFERENCES

District requests a minimum of three (3) references where work of a similar size and scope has been completed, for public agencies.

1. Public Agency Name: City of Hesperia
Brief Description of Project: Drinking Water system compliance testing for Title 22 and UCMR
Completion Date: 2024
Contact Person: Mark Zappia
Telephone: (760) 947-1490 Fax: _____
Email Address: mzappia@cityofhesperia.us

2. Public Agency Name: Mojave Water Agency
Brief Description of Project: Water quality analysis on aqueducts
Completion Date: 2025
Contact Person: Melody Bailey
Telephone: (760) 946-7030 Fax: _____
Email Address: MBailey@MojaveWater.org

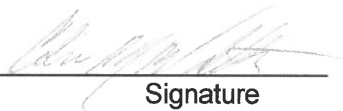
3. Public Agency Name: City of Upland
Brief Description of Project: Drinking Water system compliance testing for Title 22 and UCMR
Completion Date: Ongoing
Contact Person: John Robles
Telephone: 909-376-1206 Fax: _____
Email Address: jrobles@ci.upland.ca.us

VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES

WORKERS' COMPENSATION

The Proposer shall execute the following form as required by the California Labor Code, Sections 1860 and 1861:

I am aware of the provisions of Section 3700 of the California Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and on behalf of my Consultant, I will comply with such provisions before commencing the performance of the services of any contract entered into.

 Signature	Eurofins Eaton Analytical, LLC Company Name
Colin Walters Printed Name	BUS2012-00475 Business License Number
President Title	4/5/2022 Date

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

SIGNATURE AUTHORIZATION

Bidder: Eurofins Eaton Analytical, LLC

- A. I hereby certify that I have the authority to offer this proposal to the District for the above listed individual or company. I certify that I have the authority to bind myself/this company in a contract should I be successful in my proposal.

Name: Colin Walters Title: President
Signature: 
Date: 4/5/2022

- B. The following information relates to the legal contractor listed above, whether an individual or a company. Place check marks as appropriate:

1. If successful, the contract language should refer to me as:

 An individual.
 A partnership, Partners' names:
 A company.
 X A corporation.

2. My tax identification number is: 46-0565341
(For individuals this number is usually the Social Security Number.)

3. I am a certified small business and Small Business Preference is applicable to this proposal. A copy of my certification from the Office of Small and Minority Business is attached.

 I have recently filed for Small Business Preference but have not yet received certification.
 X I am not a Small Business.

4. NA My business is owned by a minority whose ethnicity is: _____
 NA My business is owned by a woman.
 NA My business is owned by a disabled veteran.

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

PCC SECTION 10162 QUESTIONNAIRE

In accordance with PCC Section 10162, the Bidder shall complete, under penalty of perjury, the following questionnaire:

Has the Bidder, any officer of the Bidder, or any employee of the Bidder who has a proprietary interest in the Bidder, ever been disqualified, removed, or otherwise prevented from bidding on, or completing a Federal, State, or local government project because of a violation of law or a safety regulation?

Yes _____ No X

If the answer is yes, explain the circumstances in the following space:

NOTE: *This questionnaire constitutes a part of the Proposal and signature on the signature portion of this Proposal shall constitute signature of this questionnaire.*

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

NON-COLLUSION DECLARATION


TO BE SIGNED BY BIDDER AND SUBMITTED WITH BID

The undersigned declares:

I am the President of Eurofins Eaton Analytical, LLC, the party making the foregoing bid. The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bids are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, proposal depository, or to any member or agent thereof, to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of the bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on 4/5/2022 [date], at Monrovia [City], California [State].



Signature
Colin Walters

Printed Name

Eurofins Eaton Analytical, LLC

Company Name
President

Title

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

LIST OF SUBCONTRACTORS

The bidder is required to furnish the following information in accordance with the provisions of Section 4100 to 4113, inclusive, of the California Public Contract Code.

The contractor shall perform with its own organization contract work amounting to not less than fifty one percent (51%) of the total original contract price, excluding any specialty items designated by the District. Specialty items may be performed by subcontract and the amount of any such specialty items performed may be deducted from the amount of work required to be performed by the contractor's own organization.

Name Subcontractor is licensed under: Not Applicable

License Number and Classification: _____

Address of Subcontractor: _____

Percent (%) of Total Contract: _____ %

Specific Description of Subcontract: _____

Name Subcontractor is licensed under: _____

License Number and Classification: _____

Address of Subcontractor: _____

Percent (%) of Total Contract: _____ %

Specific Description of Subcontract: _____

Name Subcontractor is licensed under: _____

License Number and Classification: _____

Address of Subcontractor: _____

Percent (%) of Total Contract: _____ %

Specific Description of Subcontract: _____

Please initial if no sub SC

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

DEBARRED CERTIFICATION ACKNOWLEDGEMENT

(a)(1) The Offeror/Bidder certifies, to the best of its knowledge and belief, that—

(i) The Offeror/Bidder and/or any of its Principals—

(A) Are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency;

(B) Have not, within a three-year period preceding this solicitation, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) contract or subcontract; violation of Federal or State antitrust statutes relating to the submission of bids; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, violating Federal criminal tax laws, or receiving stolen property;

(C) Are not presently indicted for, or otherwise criminally or civilly charged by a governmental entity with, commission of any of the offenses enumerated in paragraph (a)(1)(i)(B) of this provision;

(ii) The Offeror/Bidder has not, within a three-year period preceding this offer, had one or more contracts terminated for default by any Federal agency.

(2) "Principal," for the purposes of this certification, means an officer, director, owner, partner, or a person having primary management or Superintendent responsibilities within a business entity (e.g., general manager; plant manager; head of a division or business segment; and similar positions).

This Certification Concerns a Matter Within the Jurisdiction of an Agency of the United States and the Making of a False, Fictitious, or Fraudulent Certification May Render the Maker Subject to Prosecution Under Section 1001, Title 18, United States Code.

(b) The Offeror/Bidder shall provide immediate written notice to the District if, at any time prior to contract award, the Offeror/Bidder learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.

(c) A certification that any of the items in paragraph (a) of this provision exists will not necessarily result in withholding of an award under this solicitation. However, the certification will be considered in connection with a determination of the Offeror's/Bidder's responsibility. Failure of the Offeror/Bidder to furnish a certification or provide such additional information as requested by the District may render the Offeror/Bidder nonresponsible.

(d) Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by paragraph (a) of this provision. The knowledge and information of an Offeror/Bidder is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

(e) The certification in paragraph (a) of this provision is a material representation of fact upon which reliance was placed when making award. If it is later determined that the Offeror/Bidder knowingly rendered an erroneous certification, in addition to other remedies available to the District, the District may terminate the contract resulting from this solicitation for default.

The Consultant certifies that the foregoing is true and correct:

Consultant: Eurofins Eaton Analytical, LLC Federal I.D. No: 46-0565341

Address: 750 Royal Oaks Drive, Suite 100, Monrovia, CA 91016

Phone: 626-201-7015 Email: Colin.Walters@ET.EurofinsUS.com

Signature:  Date: 4/5/2022



March 11, 2022

**ADDENDUM NO. 1
CC22-097 ANNUAL AGREEMENT FOR LABORATORY TESTING SERVICES**

The attached constitutes additional information and serves to clarify issues (considered to be part of the City of Victorville "LABORATORY TESTING SERVICES" project).

1. **QUESTION:** Would any of the Water staff be open to meeting with Eurofins to update the District on current staffing since the last time we worked together in 2018?

ANSWER: The District is currently not meeting with any bidders to provide a fair bidding process for all.

2. **QUESTION:** Is the District open to awarding to multiple labs as QC/contingency measures?

ANSWER: Yes, as it is stipulated on the RFP Section D – Bid Proposal Form

3. **QUESTION:** What is included in line 7 on page 18

ANSWER: SOC –Synthetic Organic Compound within the testing parameters of Title 22.

STATEMENT: The submission time has been changed from 2:30 p.m. to 3:00 p.m. on April 7, 2022.

Addendum #1 approved by:

A handwritten signature in blue ink, appearing to read "Doug Mathews", written over a horizontal line.

Doug Mathews, Director of Public Works and Water

Please confirm receipt of this ADDENDUM #1, CC22-074 by attaching the signed acknowledgment to your bid proposal. Failure to acknowledge receipt of this addendum may result in your proposal being rejected as non-responsive. The undersigned acknowledges receipt of ADDENDUM #1:

Name of Bidder Eurofins Eaton Analytical, LLC

Address 750 Royal Oaks Drive, Suite 100, Monrovia, CA 91016

Telephone No. 626-201-7015 Email Address: Colin.Walters@ET.EurofinsET.com

Signature: _____

President

4/5/2022

Title

A handwritten signature in blue ink, appearing to read "Colin Walters", written over a horizontal line.

Date



March 24, 2022

**ADDENDUM NO. 2
CC22-097 ANNUAL AGREEMENT FOR LABORATORY TESTING SERVICES**

The attached constitutes additional information and serves to clarify issues (considered to be part of the City of Victorville "**LABORATORY TESTING SERVICES**" project).

1. **QUESTION:** Does the lab have to be within 15 miles of the Victorville Water District located at 143143 Civic Drive, Victorville?

ANSWER: Laboratory does not have to be within 15 miles, however, if the Laboratory is more than 15 miles, lab has to provide a courier pick up.

2. **QUESTION:** How often will sample pickups be?

ANSWER: Scheduled samples will be five days a week. However, emergency samples will require seven days a week.

3. **QUESTION:** Is the lab responsible for all sampling, or only sample pickups?

ANSWER: We will provide the samples and the laboratory would only be responsible to pick up or take the samples in.

4. **QUESTION:** Who is the incumbent lab?

ANSWER: This item will require a Public Record's Request. Please go to City of Victorville website victorvilleca.gov under Government – City Clerk – Public Records.

Addendum #2 approved by:

Arnold Villarreal, Water Manager

Please confirm receipt of this ADDENDUM #2, CC22-074 by attaching the signed acknowledgment to your bid proposal. Failure to acknowledge receipt of this addendum may result in your proposal being rejected as non-responsive. The undersigned acknowledges receipt of ADDENDUM #2:

Name of Bidder Eurofins Eaton Analytical, LLC

Address 750 Royal Oaks Drive, Suite 100

Telephone No. 626-201-7015

Email Address: Colin.Walters@ET.EurofinsUS.com

Signature: _____

President

4/5/2022

Title

Date





STATE WATER REPLENISHMENT CONTROL BOARD
REGIONAL WATER QUALITY CONTROL BOARDS

CALIFORNIA STATE



ENVIRONMENTAL LABORATORY ACCREDITATION PROGRAM

**CERTIFICATE OF
ENVIRONMENTAL LABORATORY ACCREDITATION**

Is hereby granted to

Eurofins Eaton Analytical, LLC - Monrovia

750 Royal Oaks Drive, Suite 100

Monrovia, CA 91016

Scope of the certificate is limited to the
"Fields of Accreditation"
which accompany this Certificate.

Continued accredited status depends on compliance with applicable laws and regulations,
proficiency testing studies, and payment of applicable fees.

This Certificate is granted in accordance with provisions of
Section 100825, et seq. of the Health and Safety Code.

Certificate No.: **2813**

Effective Date: **2/2/2021**

Expiration Date: **2/1/2023**

Sacramento, California
subject to forfeiture or revocation

Christine Sotelo, Chief
Environmental Laboratory Accreditation Program



CALIFORNIA STATE
ENVIRONMENTAL LABORATORY ACCREDITATION PROGRAM
Fields of Accreditation



Eurofins Eaton Analytical, LLC - Monrovia

750 Royal Oaks Drive, Suite 100
Monrovia, CA 91016
Phone: 6263861100

Certificate Number: 2813
Expiration Date: 2/1/2023

Field of Accreditation: 101 - Microbiology of Drinking Water

101.010	001	Heterotrophic Bacteria	SM 9215 B
101.020	001	Total Coliform P/A	SM 9221 B
101.020	002	Fecal Coliform P/A	SM 9221 B,E
101.020	003	E. coli P/A	SM 9221 B,F
101.020	004	Total Coliform (Enumeration)	SM 9221 B,C
101.020	005	Fecal Coliform (Enumeration)	SM 9221 B,E
101.020	006	E. coli (Enumeration)	SM 9221 B,F
101.050	001	Total Coliform P/A	SM 9223 B Colilert
101.050	002	E. coli P/A	SM 9223 B Colilert
101.050	003	Total Coliform (Enumeration)	SM 9223 B Colilert
101.050	004	E. coli (Enumeration)	SM 9223 B Colilert
101.050	005	Total Coliform P/A	SM 9223 B Colilert 18
101.050	006	E. coli P/A	SM 9223 B Colilert 18
101.050	007	Total Coliform (Enumeration)	SM 9223 B Colilert 18
101.050	008	E. coli (Enumeration)	SM 9223 B Colilert 18
101.050	009	Total Coliform P/A	SM 9223 B Colisure
101.050	010	E. coli P/A	SM 9223 B Colisure
101.140	001	Enterococci	SM 9230 B
101.170	001	Enterococci	Enterolert

Field of Accreditation: 102 - Inorganic Chemistry of Drinking Water

102.015	001	Hydrogen Ion (pH)	EPA 150.1
102.020	001	Turbidity	EPA 180.1
102.026	001	Calcium	EPA 200.7
102.026	002	Magnesium	EPA 200.7
102.026	003	Potassium	EPA 200.7
102.026	004	Silica	EPA 200.7
102.026	005	Sodium	EPA 200.7
102.026	006	Hardness (Calculation)	EPA 200.7
102.030	001	Bromide	EPA 300.0
102.030	002	Chlorate	EPA 300.0
102.030	003	Chloride	EPA 300.0
102.030	004	Chlorite	EPA 300.0
102.030	006	Nitrate (as N)	EPA 300.0

As of 9/28/2021, this list supersedes all previous lists for this certificate number.
Customers: Please verify the current accreditation standing with the State.

102.030	007	Nitrite (as N)	EPA 300.0
102.030	009	Sulfate (as SO ₄)	EPA 300.0
102.040	001	Bromide	EPA 300.1
102.040	003	Chlorate	EPA 300.1
102.040	004	Bromate	EPA 300.1
102.040	008	Nitrite (as N)	EPA 300.1
102.044	001	Bromate	EPA 317.0
102.045	001	Perchlorate	EPA 314.0
102.047	001	Perchlorate	EPA 331.0
102.050	001	Cyanide, Total	EPA 335.4
102.060	001	Nitrate (as N) (Calculation)	EPA 353.2
102.061	001	Nitrite (as N)	EPA 353.2
102.100	001	Alkalinity	SM 2320 B-1997
102.120	001	Hardness (Calculation)	SM 2340 B-1997
102.130	001	Specific Conductance	SM 2510 B-1997
102.140	001	Residue, Filterable TDS	SM 2540 C-1997
102.175	001	Chlorine, Free	SM 4500-Cl G-2000
102.175	002	Chlorine, Total Residual	SM 4500-Cl G-2000
102.180	001	Chlorine Dioxide	SM 4500-ClO ₂ D-2000
102.191	001	Cyanide, Total	SM 4500-CN F-1999
102.192	001	Cyanide, Amenable	SM 4500-CN G-1999
102.200	001	Fluoride	SM 4500-F C-1997
102.203	001	Hydrogen Ion (pH)	SM 4500-H+ B-2000
102.240	001	Phosphate, Ortho (as P)	SM 4500-P E-1999
102.242	001	Silica	SM 4500-SiO ₂ C-1997
102.262	001	Organic Carbon-Total (TOC)	SM 5310 C-2000
102.263	001	Dissolved Organic Carbon (DOC)	SM 5310 C-2000
102.270	001	Surfactants	SM 5540 C-2000
102.280	001	UV254	SM 5910 B-2011

Field of Accreditation: 103 - Toxic Chemical Elements of Drinking Water

103.130	001	Aluminum	EPA 200.7
103.130	003	Barium	EPA 200.7
103.130	004	Beryllium	EPA 200.7
103.130	007	Chromium	EPA 200.7
103.130	008	Copper	EPA 200.7
103.130	009	Iron	EPA 200.7
103.130	011	Manganese	EPA 200.7
103.130	012	Nickel	EPA 200.7
103.130	015	Silver	EPA 200.7
103.130	017	Zinc	EPA 200.7
103.130	018	Boron	EPA 200.7
103.140	001	Aluminum	EPA 200.8

103.140	002	Antimony	EPA 200.8
103.140	003	Arsenic	EPA 200.8
103.140	004	Barium	EPA 200.8
103.140	005	Beryllium	EPA 200.8
103.140	006	Cadmium	EPA 200.8
103.140	007	Chromium	EPA 200.8
103.140	008	Copper	EPA 200.8
103.140	009	Lead	EPA 200.8
103.140	010	Manganese	EPA 200.8
103.140	011	Mercury	EPA 200.8
103.140	012	Nickel	EPA 200.8
103.140	013	Selenium	EPA 200.8
103.140	014	Silver	EPA 200.8
103.140	015	Thallium	EPA 200.8
103.140	016	Zinc	EPA 200.8
103.140	018	Vanadium	EPA 200.8
103.301	001	Asbestos	EPA 100.2
103.310	001	Chromium VI (Hexavalent Chromium)	EPA 218.6
103.311	001	Chromium VI (Hexavalent Chromium)	EPA 218.7

Field of Accreditation: 104 - Volatile Organic Chemistry of Drinking Water

104.030	001	1,2-Dibromoethane (EDB)	EPA 504.1
104.030	002	1,2-Dibromo-3-chloropropane (DBCP)	EPA 504.1
104.035	001	1,2,3-Trichloropropane (TCP)	SRL 524M-TCP
104.040	001	Benzene	EPA 524.2
104.040	007	n-Butylbenzene	EPA 524.2
104.040	008	sec-Butylbenzene	EPA 524.2
104.040	009	tert-Butylbenzene	EPA 524.2
104.040	010	Carbon Tetrachloride	EPA 524.2
104.040	011	Chlorobenzene	EPA 524.2
104.040	015	2-Chlorotoluene	EPA 524.2
104.040	016	4-Chlorotoluene	EPA 524.2
104.040	019	1,3-Dichlorobenzene	EPA 524.2
104.040	020	1,2-Dichlorobenzene	EPA 524.2
104.040	021	1,4-Dichlorobenzene	EPA 524.2
104.040	022	Dichlorodifluoromethane	EPA 524.2
104.040	023	1,1-Dichloroethane	EPA 524.2
104.040	024	1,2-Dichloroethane (Ethylene Dichloride)	EPA 524.2
104.040	025	1,1-Dichloroethylene (1,1-Dichloroethene)	EPA 524.2
104.040	026	cis-1,2-Dichloroethylene (cis 1,2 Dichloroethene)	EPA 524.2
104.040	027	trans-1,2-Dichloroethylene (trans- 1,2 Dichloroethene)	EPA 524.2
104.040	028	Dichloromethane (Methylene Chloride)	EPA 524.2
104.040	029	1,2-Dichloropropane	EPA 524.2

104.040	033	cis-1,3-Dichloropropylene (cis 1,3 Dichloropropene)	EPA 524.2
104.040	034	trans-1,3-Dichloropropylene (trans-1,3 Dichloropropene)	EPA 524.2
104.040	035	Ethylbenzene	EPA 524.2
104.040	037	Isopropylbenzene	EPA 524.2
104.040	039	Naphthalene	EPA 524.2
104.040	041	N-propylbenzene	EPA 524.2
104.040	042	Styrene	EPA 524.2
104.040	043	1,1,1,2-Tetrachloroethane	EPA 524.2
104.040	044	1,1,2,2-Tetrachloroethane	EPA 524.2
104.040	045	Tetrachloroethylene (Tetrachloroethene)	EPA 524.2
104.040	046	Toluene	EPA 524.2
104.040	047	1,2,3-Trichlorobenzene	EPA 524.2
104.040	048	1,2,4-Trichlorobenzene	EPA 524.2
104.040	049	1,1,1-Trichloroethane	EPA 524.2
104.040	050	1,1,2-Trichloroethane	EPA 524.2
104.040	051	Trichloroethylene (Trichloroethene)	EPA 524.2
104.040	052	Trichlorofluoromethane	EPA 524.2
104.040	054	1,2,4-Trimethylbenzene	EPA 524.2
104.040	055	1,3,5-Trimethylbenzene	EPA 524.2
104.040	056	Vinyl Chloride	EPA 524.2
104.040	058	m-Xylene	EPA 524.2
104.040	059	o-Xylene	EPA 524.2
104.040	060	p-Xylene	EPA 524.2
104.040	061	Carbon Disulfide	EPA 524.2
104.040	062	Methyl isobutyl ketone (MIBK, 4-Methyl-2-pentanone)	EPA 524.2
104.040	063	m+p-Xylene	EPA 524.2
104.045	001	Bromodichloromethane	EPA 524.2
104.045	002	Bromoform	EPA 524.2
104.045	003	Chloroform	EPA 524.2
104.045	004	Dibromochloromethane (Chlorodibromomethane)	EPA 524.2
104.050	002	Methyl tert-butyl Ether (MTBE)	EPA 524.2
104.050	003	tert-Amyl Methyl Ether (TAME)	EPA 524.2
104.050	004	Ethyl tert-butyl Ether (ETBE)	EPA 524.2
104.050	005	Trichlorotrifluoroethane (Freon 113)	EPA 524.2
104.050	006	t-Butyl alcohol (2-Methyl-2-propanol)	EPA 524.2

Field of Accreditation: 105 - Semi-volatile Organic Chemistry of Drinking Water

105.010	002	Alachlor	EPA 505
105.010	004	Chlordane	EPA 505
105.010	006	Endrin	EPA 505
105.010	007	Heptachlor	EPA 505
105.010	008	Heptachlor Epoxide	EPA 505
105.010	011	Lindane (HCH-gamma)	EPA 505

Eurofins Eaton Analytical, LLC - Monrovia

Certificate Number: 2813

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105.010	012	Methoxychlor	EPA 505
105.010	014	Toxaphene	EPA 505
105.010	015	PCBs as Aroclors (screen)	EPA 505
105.083	001	2,4-D	EPA 515.4
105.083	002	Dinoseb	EPA 515.4
105.083	003	Pentachlorophenol	EPA 515.4
105.083	004	Picloram	EPA 515.4
105.083	005	2,4,5-TP (Silvex)	EPA 515.4
105.083	006	Dalapon	EPA 515.4
105.083	007	Bentazon	EPA 515.4
105.083	008	Dicamba	EPA 515.4
105.085	001	1,4-Dioxane	EPA 522
105.090	001	Alachlor	EPA 525.2
105.090	002	Aldrin	EPA 525.2
105.090	003	Atrazine	EPA 525.2
105.090	004	Benzo(a)pyrene	EPA 525.2
105.090	005	Butachlor	EPA 525.2
105.090	006	Chlordane	EPA 525.2
105.090	007	Dieldrin	EPA 525.2
105.090	008	Di(2-ethylhexyl) Adipate	EPA 525.2
105.090	009	Di(2-ethylhexyl) Phthalate	EPA 525.2
105.090	013	Endrin	EPA 525.2
105.090	014	Heptachlor	EPA 525.2
105.090	015	Heptachlor Epoxide	EPA 525.2
105.090	016	Hexachlorobenzene	EPA 525.2
105.090	017	Hexachlorocyclopentadiene	EPA 525.2
105.090	018	Lindane (HCH-gamma)	EPA 525.2
105.090	019	Methoxychlor	EPA 525.2
105.090	022	Molinate	EPA 525.2
105.090	025	Simazine	EPA 525.2
105.090	028	Thiobencarb	EPA 525.2
105.101	001	Carbofuran (Furadan)	EPA 531.2
105.101	002	Oxamyl	EPA 531.2
105.101	003	Aldicarb (Temik)	EPA 531.2
105.101	004	Aldicarb Sulfone	EPA 531.2
105.101	005	Aldicarb Sulfoxide	EPA 531.2
105.101	006	Carbaryl (Sevin)	EPA 531.2
105.101	007	3-Hydroxycarbofuran	EPA 531.2
105.101	008	Methomyl (Lannate)	EPA 531.2
105.106	001	11-Chloroicosafuoro-3-oxaundecane-1-sulfonic acid (11Cl-PF3OUdS)	EPA 537.1
105.106	002	9-Chlorohexadecafluoro-3-oxanonane-1-sulfonic acid (9Cl-PF3ONS)	EPA 537.1
105.106	003	4,8-Dioxa-3H-perfluorononanoic acid (ADONA)	EPA 537.1

As of 9/28/2021, this list supersedes all previous lists for this certificate number.
Customers: Please verify the current accreditation standing with the State.

Eurofins Eaton Analytical, LLC - Monrovia

Certificate Number: 2813

Expiration Date: 2/1/2023

105.106	004	Hexafluoropropylene Oxide Dimer Acid (HFPO-DA)	EPA 537.1
105.106	005	N-Ethylperfluorooctane Sulfonamido Acetic Acid (NEtFOSAA)	EPA 537.1
105.106	006	N-Methylperfluorooctane Sulfonamido Acetic Acid (NMeFOSAA)	EPA 537.1
105.106	007	Perfluorobutane Sulfonic Acid (PFBS)	EPA 537.1
105.106	008	Perfluorodecanoic Acid (PFDA)	EPA 537.1
105.106	009	Perfluorododecanoic Acid (PFDoA)	EPA 537.1
105.106	010	Perfluoroheptanoic Acid (PFHpA)	EPA 537.1
105.106	011	Perfluorohexane Sulfonic Acid (PFHxS)	EPA 537.1
105.106	012	Perfluorohexanoic Acid (PFHxA)	EPA 537.1
105.106	013	Perfluorononanoic Acid (PFNA)	EPA 537.1
105.106	014	Perfluorooctanoic Acid (PFOA)	EPA 537.1
105.106	015	Perfluorooctane Sulfonic Acid (PFOS)	EPA 537.1
105.106	016	Perfluorotetradecanoic Acid (PFTDA)	EPA 537.1
105.106	017	Perfluorotridecanoic Acid (PFTTrDA)	EPA 537.1
105.106	018	Perfluoroundecanoic Acid (PFUnDA)	EPA 537.1
105.108	001	Anatoxin-A	EPA 545
105.108	002	Cylindrospermopsin	EPA 545
105.109	001	Total microcystins	EPA 546
105.120	001	Glyphosate	EPA 547
105.140	001	Endothall	EPA 548.1
105.150	001	Diquat	EPA 549.2
105.170	010	1,2-Dibromo-3-chloropropane (DBCP)	EPA 551.1
105.170	011	1,2-Dibromoethane (EDB)	EPA 551.1
105.175	001	Bromodichloromethane	EPA 551.1
105.175	002	Bromoform	EPA 551.1
105.175	003	Chloroform	EPA 551.1
105.175	004	Dibromochloromethane (Chlorodibromomethane)	EPA 551.1
105.190	001	Bromoacetic Acid	SM 6251 B
105.190	003	Chloroacetic Acid	SM 6251 B
105.190	005	Dibromoacetic Acid	SM 6251 B
105.190	006	Dichloroacetic Acid	SM 6251 B
105.190	007	Trichloroacetic Acid	SM 6251 B
105.230	002	2,3,7,8-Tetrachlorodibenzo-p-dioxin (TCDD) Screening Only	EPA 1613 B

Field of Accreditation:106 - Radionuclides in Drinking Water

106.010	001	Gross Alpha	EPA 900.0
106.010	002	Gross Beta	EPA 900.0
106.092	001	Uranium	EPA 200.8
106.270	001	Gross Alpha	SM 7110 C
106.610	001	Radon-222	SM 7500-Rn
106.640	001	Radium-226	Georgia Inst. of Tech. rev 1.2
106.640	002	Radium-228	Georgia Inst. of Tech. rev 1.2

Field of Accreditation:107 - Microbiological Methods for Non-Potable Water and Sewage Sludge

As of 9/28/2021 , this list supersedes all previous lists for this certificate number.
Customers: Please verify the current accreditation standing with the State.

107.001	001	Total Coliform (Enumeration)	SM 9221 B,C-2006
107.001	002	Fecal Coliform (Enumeration)	SM 9221 C,E-2006
107.001	003	E. coli (Enumeration)	SM 9221 C,F-2006
107.007	001	Enterococci	SM 9230 B-2007
107.007	002	Fecal Streptococci	SM 9230 B-2007
107.013	001	E. coli (Enumeration)	SM 9223 B-2004
107.015	001	E. coli (Enumeration)	SM 9223 B-2004 Colilert 18
107.017	001	Enterococci	Enterolert

Field of Accreditation: 108 - Inorganic Constituents in Non-Potable Water

108.001	001	Specific Conductance	EPA 120.1 (1982 Rev.1.0)
108.007	001	Residue, Volatile	EPA 160.4 (1971)
108.009	001	Turbidity	EPA 180.1 (1993 Rev. 2.0)
108.013	001	Calcium	EPA 200.7 (1994 Rev. 4.4)
108.013	002	Magnesium	EPA 200.7 (1994 Rev. 4.4)
108.013	004	Potassium	EPA 200.7 (1994 Rev. 4.4)
108.013	005	Silica, Dissolved	EPA 200.7 (1994 Rev. 4.4)
108.013	006	Sodium	EPA 200.7 (1994 Rev. 4.4)
108.017	001	Bromide	EPA 300.0 (1993 Rev. 2.1)
108.017	002	Chloride	EPA 300.0 (1993 Rev. 2.1)
108.017	004	Nitrate (as N)	EPA 300.0 (1993 Rev. 2.1)
108.017	005	Nitrate-Nitrite (as N)	EPA 300.0 (1993 Rev. 2.1)
108.017	006	Nitrite (as N)	EPA 300.0 (1993 Rev. 2.1)
108.017	008	Sulfate (as SO ₄)	EPA 300.0 (1993 Rev. 2.1)
108.023	001	Cyanide, Total	EPA 335.4 (1993 Rev. 1.0)
108.025	001	Ammonia (as N)	EPA 350.1 (1993 Rev. 2.0)
108.029	001	Kjeldahl Nitrogen, Total (as N)	EPA 351.2 (1993 Rev. 2.0)
108.033	001	Nitrate-Nitrite (as N)	EPA 353.2 (1993 Rev. 2.0)
108.033	002	Nitrite (as N)	EPA 353.2 (1993 Rev. 2.0)
108.035	001	Phosphate, Ortho (as P)	EPA 365.1 (1993 Rev. 2.0)
108.035	002	Phosphorus, Total	EPA 365.1 (1993 Rev. 2.0)
108.045	001	Chemical Oxygen Demand	EPA 410.4 (1993 Rev. 2.0)
108.047	001	Phenols, Total	EPA 420.1 (1978 Rev. 1.0)
108.049	001	Phenols, Total	EPA 420.4 (1993 Rev. 2.0)
108.055	001	Color	SM 2120 B-2011
108.063	001	Alkalinity	SM 2320 B-2011
108.065	001	Hardness (Calculation)	SM 2340 B-2011
108.069	001	Specific Conductance	SM 2510 B-2011
108.071	001	Residue, Total	SM 2540 B-2011
108.073	001	Residue, Filterable TDS	SM 2540 C-2011
108.075	001	Residue, Non-filterable TSS	SM 2540 D-2011
108.077	001	Residue, Volatile	SM 2540 E-2011
108.079	001	Residue, Settleable	SM 2540 F-2011

108.114	001	Chlorine, Total Residual	SM 4500-Cl G-2011
108.114	002	Chlorine, Free	SM 4500-Cl G-2011
108.129	001	Cyanide, Available	SM 4500-CN G-2011
108.137	001	Hydrogen Ion (pH)	SM 4500-H+ B-2011
108.175	001	Phosphate, Ortho (as P)	SM 4500-P E-2011
108.175	002	Phosphorus, Total	SM 4500-P E-2011
108.184	001	Silica, Dissolved	SM 4500-SiO ₂ C-2011
108.201	001	Sulfide (as S)	SM 4500-S D-2011
108.207	001	Biochemical Oxygen Demand	SM 5210 B-2011
108.207	002	Carbonaceous BOD	SM 5210 B-2011
108.213	001	Chemical Oxygen Demand	SM 5220 D-2011
108.217	001	Organic Carbon-Total (TOC)	SM 5310 C-2011
108.225	001	Surfactants	SM 5540 C-2011

Field of Accreditation: 109 - Metals and Trace Elements in Non-Potable Water

109.623	001	Aluminum	EPA 200.7 (1994 Rev. 4.4)
109.623	002	Antimony	EPA 200.7 (1994 Rev. 4.4)
109.623	004	Barium	EPA 200.7 (1994 Rev. 4.4)
109.623	005	Beryllium	EPA 200.7 (1994 Rev. 4.4)
109.623	006	Boron	EPA 200.7 (1994 Rev. 4.4)
109.623	007	Cadmium	EPA 200.7 (1994 Rev. 4.4)
109.623	008	Chromium	EPA 200.7 (1994 Rev. 4.4)
109.623	009	Cobalt	EPA 200.7 (1994 Rev. 4.4)
109.623	010	Copper	EPA 200.7 (1994 Rev. 4.4)
109.623	011	Iron	EPA 200.7 (1994 Rev. 4.4)
109.623	012	Lead	EPA 200.7 (1994 Rev. 4.4)
109.623	013	Manganese	EPA 200.7 (1994 Rev. 4.4)
109.623	014	Molybdenum	EPA 200.7 (1994 Rev. 4.4)
109.623	015	Nickel	EPA 200.7 (1994 Rev. 4.4)
109.623	017	Silver	EPA 200.7 (1994 Rev. 4.4)
109.623	018	Thallium	EPA 200.7 (1994 Rev. 4.4)
109.623	019	Tin	EPA 200.7 (1994 Rev. 4.4)
109.623	020	Titanium	EPA 200.7 (1994 Rev. 4.4)
109.623	021	Vanadium	EPA 200.7 (1994 Rev. 4.4)
109.623	022	Zinc	EPA 200.7 (1994 Rev. 4.4)
109.625	001	Aluminum	EPA 200.8 (1994 Rev. 5.4)
109.625	002	Antimony	EPA 200.8 (1994 Rev. 5.4)
109.625	003	Arsenic	EPA 200.8 (1994 Rev. 5.4)
109.625	004	Barium	EPA 200.8 (1994 Rev. 5.4)
109.625	005	Beryllium	EPA 200.8 (1994 Rev. 5.4)
109.625	007	Cadmium	EPA 200.8 (1994 Rev. 5.4)
109.625	008	Chromium	EPA 200.8 (1994 Rev. 5.4)
109.625	009	Cobalt	EPA 200.8 (1994 Rev. 5.4)

Eurofins Eaton Analytical, LLC - Monrovia**Certificate Number:** 2813**Expiration Date:** 2/1/2023

109.625	010	Copper	EPA 200.8 (1994 Rev. 5.4)
109.625	013	Lead	EPA 200.8 (1994 Rev. 5.4)
109.625	014	Manganese	EPA 200.8 (1994 Rev. 5.4)
109.625	015	Molybdenum	EPA 200.8 (1994 Rev. 5.4)
109.625	016	Nickel	EPA 200.8 (1994 Rev. 5.4)
109.625	017	Selenium	EPA 200.8 (1994 Rev. 5.4)
109.625	018	Silver	EPA 200.8 (1994 Rev. 5.4)
109.625	019	Thallium	EPA 200.8 (1994 Rev. 5.4)
109.625	020	Tin	EPA 200.8 (1994 Rev. 5.4)
109.625	021	Titanium	EPA 200.8 (1994 Rev. 5.4)
109.625	022	Vanadium	EPA 200.8 (1994 Rev. 5.4)
109.625	023	Zinc	EPA 200.8 (1994 Rev. 5.4)
109.629	001	Chromium VI (Hexavalent Chromium)	EPA 218.6 (1994 Rev. 3.3)
109.685	002	Chromium VI (Hexavalent Chromium)	SM 3500-Cr B-2011
Field of Accreditation: 112 - Radionuclides in Non-Potable Water			
112.001	001	Gross Alpha	EPA 900.0
112.001	002	Gross Beta	EPA 900.0



United States Environmental Protection Agency
Office of Water
Office of Ground Water and Drinking Water
Standards and Risk Management Division
Technical Support Center
UCMR Laboratory Approval Program

Based on the review of submitted applications and successful participation in a Proficiency Testing (PT) Study for the fifth Unregulated Contaminant Monitoring Rule (UCMR 5), EPA has granted the status of "approved" for the method(s) listed below to the laboratory at the following address:

Eurofins Eaton Analytical, LLC - Monrovia, CA
750 Royal Oaks Dr Suite 100
Monrovia, CA 91016

The application and PT criteria are listed in the "UCMR 5 Laboratory Approval Manual, Version 2.0." Your laboratory is now "approved" to conduct UCMR 5 analyses using the following method(s):

LabID: CA00006

Method Name	Status	Date
EPA 200.7	Approved	12/17/2021
EPA 533	Approved	12/17/2021
EPA 537.1	Approved	9/17/2021

End of Method List

This information will be included in the list of UCMR 5 approved laboratories on our website. Your approval status will be maintained during UCMR 5 by continuing to meet the criteria given in the "UCMR 5 Laboratory Approval Manual, Version 2.0," and any revisions to the aforementioned document. Please be aware that you are only permitted to conduct UCMR 5 analyses using those methods for which you have EPA approval. Should you wish to comment on any of these determinations, please write to:

UCMR 5 Laboratory Approval Coordinator
USEPA, Technical Support Center
26 W. Martin Luther King Drive (MS 140)
Cincinnati, OH 45268
UCMR_Lab_Approval@epa.gov

Clinical Laboratory of San Bernardino, Inc



April 4, 2022

Purchasing Agent
City of Victorville Water District
14343 Civic Drive
Victorville, CA 92392

Re: Laboratory Testing Services – Annual Supply Agreement – Project #CC22-097

Thank you for the opportunity to submit a bid for City of Victorville Laboratory Services – Annual Supply Agreement - #CC22-097. As the current provider of laboratory services to the City of Victorville, Clinical Lab of San Bernardino hopes to continue this long-standing, successful relationship.

While our primary laboratory location is in Grand Terrace, we have been supporting the City of Victorville Laboratory Analysis program through our network lab in Hesperia, Geo-Monitor, Inc. Geo-Monitor's location, just 7.9 miles from the Victorville Water District office, allows for easy sample delivery and supply pick up. All microbiological and general physical analyses are performed at Geo-Monitor which eliminates the delay caused by driving samples to a remote lab; this allows samples to be completed and reported to your staff quicker. And all other analysis samples are delivered to our primary lab in Grand Terrace daily. Clinical Lab can provide all services listed in the Scope of Services section. All analyses listed in the Bid Proposal Form are analyzed in-house, with the exception of one method.

While not listed as a line item in the Bid Proposal Form, the UCMR 5 program was mentioned on page fifteen (15) of Project # CC22-097. We have attached a UCMR 5 Summary sheet, outlining methods and prices, after the Addendum Receipt Acknowledgement sheet. In addition, we have attached a brief overview of our Safety Practices/Guidelines as required.

Thank you again for your consideration of Clinical Lab of San Bernardino; we hope to continue providing laboratory analytical services to the City of Victorville Water Department.

Sincerely,

Steven Martinez
Laboratory Director
Clinical Laboratory of San Bernardino, Inc
smartinez@clinical-lab.com

SECTION D

PROPOSAL & SUBMITTALS

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

SUBMISSION CERTIFICATION

I hereby submit to the City of Victorville the following bid proposal for work outlined in plans and specifications entitled "**Laboratory Testing Services, Project # CC22-097**". All of the following documents (check below) are completed, fully executed, and included in my bid as required in the bid document:

- ☒ Submission Certification
- ☒ Bid Proposal Form
- ☒ Evaluation Criteria
- ☒ Bidder Identification
- ☒ Customer References
- ☒ Worker's Compensation
- ☒ Signature Authorization
- ☒ PCC 10162 Questionnaire
- ☒ Non-Collusion Declaration
- ☒ List of Subcontractors
- ☒ Debarred Certificate Acknowledgement
- ☒ Acknowledgement Pages for All Bid Addenda

NOTE: Additional Information Required - Please include your Safety Practices/Guidelines and Safety Records with your bid documents.

My signature on this Submittal Certification is affirmation that all items listed above are fully completed and executed and are hereby submitted with the proposal as required. I understand that failure to complete and/or submit any of the required documents may be cause for rejection of my bid proposal.

Clinical Lab of San Bernardino, Inc

Business Name

Melinda Furnas

Authorized Signature

Melinda Furnas, President / Owner

Printed Name and Title

4 4 22

Date Signed

(909) 825-7693

Telephone Number

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

EVALUATION CRITERIA QUESTIONS AND SCORES

Criteria – Questions 14 points per question – 84 points 16 points for site visit question – 16 points
100 points total

CRITERIA	ANSWER
1. Hours of operation (14 pts.)	M - F 8:00 AM - 5:00 PM; Sat, Sun, Holidays 8:30 AM - 11:30 AM
1a. How many shifts are available?	One (1)
2. If the District has an emergency that requires immediate testing, what is your courier availability and testing capability Monday – Sunday? (14pts)	Availability outsided the stated hours is possible with advance notice.
3. Will any of the samples be outsourced? Y/N (14pts)	Y
4. What is your response time to test and provide results for the following categories: (14pts)	
a. Bacteriological	5
b. General Physical	5
c. General Mineral	10
d. Organic Chemicals	10
e. Inorganic Chemicals	10
f. Radionuclides	15
g. Total Trihalomethanes	10
h. Lead and Copper	10
i. Trace Metals	10
j. All Secondary Maximum Contaminant Level Constituents	10
5. How many staff members are available per shift that are qualified to test samples and provide results? (14pts)	Eighteen (18) staff members: 5 Microbiologists 1 radiochemist 7 inorganic chemists 5 organic chemists
6. How many samples in the last two years have been out of compliance due to QC issues once a sample has been in your lab's possession? (14pts)	Zero (0)
7. The last 16 points will be awarded after District staff concludes the site visits. If a site visit is not allowed, points will not be awarded for this category (16pts).	
TOTAL POINTS	100 POINT

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

BIDDER IDENTIFICATION

1. Legal name of Bidder: Clinical Lab of San Bernardino, Inc
2. Street Address: 21881 Barton Road, Grand Terrace, CA 92313
3. Mailing Address: P.O. Box 329, San Bernardino, CA 92402
4. Business Telephone: (909) 825-7693
5. Facsimile Telephone: (909) 825-7696
6. Email Address: mfurnas@clinical-lab.com
7. Type of Business:
☐ Sole Proprietor ☐ Partnership ☒ Corporation Other: _____
If corporation, indicate State where incorporated: California
8. Business License number issued by the City where the Proposer's principal place of business is located.
Number: 9911002220 Issuing City: City of Grand Terrace, CA
9. Contractor's License number and expiration date.
Number: ELAP 1088 Expiration date: 01/31/2024
10. Federal Tax Identification Number: 95-2504488
11. Proposer's Project Manager: Nathaniel Fresquez
12. Name and Title of Authorized Person to sign legal document: _____
Melinda Furnas, President / Owner

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

REFERENCES

District requests a minimum of three (3) references where work of a similar size and scope has been completed, for public agencies.

1. Public Agency Name: Hesperia Water District

Brief Description of Project: Title 22 Requirements

Completion Date: Active Client

Contact Person: Mark Zappia

Telephone: (760) 780-5675 Fax: (760) 947-4060

Email Address: mzappia@cityofhesperia.us

2. Public Agency Name: Mojave Water Agency

Brief Description of Project: Title 22 Requirements

Completion Date: Active Client

Contact Person: Mike Simpson

Telephone: (760) 946-7000 Fax: (760) 240-2642

Email Address: msimpson@mojavewater.org

3. Public Agency Name: County of San Bernardino / CSA

Brief Description of Project: Title 22 Requirements

Completion Date: Active Client

Contact Person: Steve Samaras

Telephone: (760) 954-3262 Fax: (760) 955-9685

Email Address: ssamaras@sdd.sbcounty.gov

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

WORKERS' COMPENSATION

The Proposer shall execute the following form as required by the California Labor Code, Sections 1860 and 1861:

I am aware of the provisions of Section 3700 of the California Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and on behalf of my Consultant, I will comply with such provisions before commencing the performance of the services of any contract entered into.

<u>Melinda Furnas</u>	<u>Clinical Lab of San Bernardino, Inc.</u>
Signature	Company Name
<u>Melinda Furnas</u>	<u>City of Grand Terrace / 9911002220</u>
Printed Name	Business License Number
<u>President / Owner</u>	<u>4 4 22</u>
Title	Date

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

SIGNATURE AUTHORIZATION

Bidder: Clinical Lab of San Bernardino, Inc.

- A. I hereby certify that I have the authority to offer this proposal to the District for the above listed individual or company. I certify that I have the authority to bind myself/this company in a contract should I be successful in my proposal.

Name: Melinda Furnas Title: President / Owner
Signature: Melinda Furnas
Date: 4 4 22

- B. The following information relates to the legal contractor listed above, whether an individual or a company. Place check marks as appropriate:

1. If successful, the contract language should refer to me as:
☐ An individual.
☐ A partnership, Partners' names: _____
☐ A company.
☒ A corporation.
2. My tax identification number is: 95-2504488
(For individuals this number is usually the Social Security Number.)
3. ☒ I am a certified small business and Small Business Preference is applicable to this proposal. A copy of my certification from the Office of Small and Minority Business is attached.
☐ I have recently filed for Small Business Preference but have not yet received certification.
☐ I am not a Small Business.
4. ☐ My business is owned by a minority whose ethnicity is: _____
☒ My business is owned by a woman.
☐ My business is owned by a disabled veteran.

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

PCC SECTION 10162 QUESTIONNAIRE

In accordance with PCC Section 10162, the Bidder shall complete, under penalty of perjury, the following questionnaire:

Has the Bidder, any officer of the Bidder, or any employee of the Bidder who has a proprietary interest in the Bidder, ever been disqualified, removed, or otherwise prevented from bidding on, or completing a Federal, State, or local government project because of a violation of law or a safety regulation?

Yes ____ No X

If the answer is yes, explain the circumstances in the following space:

NOTE: *This questionnaire constitutes a part of the Proposal and signature on the signature portion of this Proposal shall constitute signature of this questionnaire.*

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

NON-COLLUSION DECLARATION

TO BE SIGNED BY BIDDER AND SUBMITTED WITH BID

The undersigned declares:

I am the Owner / President of Clinical Lab of San Bernardino, Inc., the party making the foregoing bid. The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bids are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, proposal depository, or to any member or agent thereof, to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of the bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on 4 4 22 [date], at Grand Terrace [City], California [State].

Melinda Furnas

Signature
Melinda Furnas

Printed Name

Clinical Lab of San Bernardino, Inc

Company Name
President / Owner

Title

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

LIST OF SUBCONTRACTORS

The bidder is required to furnish the following information in accordance with the provisions of Section 4100 to 4113, inclusive, of the California Public Contract Code.

The contractor shall perform with its own organization contract work amounting to not less than fifty one percent (51%) of the total original contract price, excluding any specialty items designated by the District. Specialty items may be performed by subcontract and the amount of any such specialty items performed may be deducted from the amount of work required to be performed by the contractor's own organization.

Name Subcontractor is licensed under: Weck Laboratories, Inc

License Number and Classification: CA ELAP 1132

Address of Subcontractor: 14859 East Clark Avenue, Industry, CA 91745

Percent (%) of Total Contract: 9.8 %

Specific Description of Subcontract: Dioxin (EPA 1613) analysis; part of SOC panel

Name Subcontractor is licensed under: _____

License Number and Classification: _____

Address of Subcontractor: _____

Percent (%) of Total Contract: _____ %

Specific Description of Subcontract: _____

Name Subcontractor is licensed under: _____

License Number and Classification: _____

Address of Subcontractor: _____

Percent (%) of Total Contract: _____ %

Specific Description of Subcontract: _____

Please initial if no sub _____

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

DEBARRED CERTIFICATION ACKNOWLEDGEMENT

(a)(1) The Offeror/Bidder certifies, to the best of its knowledge and belief, that—

(i) The Offeror/Bidder and/or any of its Principals—

(A) Are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency;

(B) Have not, within a three-year period preceding this solicitation, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) contract or subcontract; violation of Federal or State antitrust statutes relating to the submission of bids; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, violating Federal criminal tax laws, or receiving stolen property;

(C) Are not presently indicted for, or otherwise criminally or civilly charged by a governmental entity with, commission of any of the offenses enumerated in paragraph (a)(1)(i)(B) of this provision;

(ii) The Offeror/Bidder has not, within a three-year period preceding this offer, had one or more contracts terminated for default by any Federal agency.

(2) "Principal," for the purposes of this certification, means an officer, director, owner, partner, or a person having primary management or Superintendent responsibilities within a business entity (*e.g.*, general manager; plant manager; head of a division or business segment; and similar positions).

This Certification Concerns a Matter Within the Jurisdiction of an Agency of the United States and the Making of a False, Fictitious, or Fraudulent Certification May Render the Maker Subject to Prosecution Under Section 1001, Title 18, United States Code.

(b) The Offeror/Bidder shall provide immediate written notice to the District if, at any time prior to contract award, the Offeror/Bidder learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.

(c) A certification that any of the items in paragraph (a) of this provision exists will not necessarily result in withholding of an award under this solicitation. However, the certification will be considered in connection with a determination of the Offeror's/Bidder's responsibility. Failure of the Offeror/Bidder to furnish a certification or provide such additional information as requested by the District may render the Offeror/Bidder nonresponsible.

(d) Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by paragraph (a) of this provision. The knowledge and information of an Offeror/Bidder is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

(e) The certification in paragraph (a) of this provision is a material representation of fact upon which reliance was placed when making award. If it is later determined that the Offeror/Bidder knowingly rendered an erroneous certification, in addition to other remedies available to the District, the District may terminate the contract resulting from this solicitation for default.

The Consultant certifies that the foregoing is true and correct:

Consultant: Clinical Lab of San Bernardino, Inc Federal I.D. No: 95-2504488

Address: 21881 Barton Road, Grand Terrace, CA 92313

Phone: (909) 825-7693 Email: mfurnas@clinical-lab.com

Signature: Melinda Furnas Date: 4/4/22



March 11, 2022

**ADDENDUM NO. 1
CC22-097 ANNUAL AGREEMENT FOR LABORATORY TESTING SERVICES**

The attached constitutes additional information and serves to clarify issues (considered to be part of the City of Victorville "LABORATORY TESTING SERVICES" project).

1. **QUESTION:** Would any of the Water staff be open to meeting with Eurofins to update the District on current staffing since the last time we worked together in 2018?
ANSWER: The District is currently not meeting with any bidders to provide a fair bidding process for all.
2. **QUESTION:** Is the District open to awarding to multiple labs as QC/contingency measures?
ANSWER: Yes, as it is stipulated on the RFP Section D – Bid Proposal Form
3. **QUESTION:** What is included in line 7 on page 18
ANSWER: SOC –Synthetic Organic Compound within the testing parameters of Title 22.

STATEMENT: The submission time has been changed from 2:30 p.m. to 3:00 p.m. on April 7, 2022.

Addendum #1 approved by:

A blue ink signature of Doug Mathews, written over a horizontal line.

Doug Mathews, Director of Public Works and Water

Please confirm receipt of this ADDENDUM #1, CC22-074 by attaching the signed acknowledgment to your bid proposal. Failure to acknowledge receipt of this addendum may result in your proposal being rejected as non-responsive. The undersigned acknowledges receipt of ADDENDUM #1:

Name of Bidder Clinical Lab of San Bernardino, Inc

Address 21881 Barton Road, Grand Terrace, CA 92313

Telephone No. (909) 825-7693 Email Address: mfurnas@clinical-lab.com

Signature: Melinda Furnas

President / Owner 4422

Title _____ Date _____



March 24, 2022

**ADDENDUM NO. 2
CC22-097 ANNUAL AGREEMENT FOR LABORATORY TESTING SERVICES**

The attached constitutes additional information and serves to clarify issues (considered to be part of the City of Victorville "**LABORATORY TESTING SERVICES**" project).

1. **QUESTION:** Does the lab have to be within 15 miles of the Victorville Water District located at 143143 Civic Drive, Victorville?

ANSWER: Laboratory does not have to be within 15 miles, however, if the Laboratory is more than 15 miles, lab has to provide a courier pick up.

2. **QUESTION:** How often will sample pickups be?

ANSWER: Scheduled samples will be five days a week. However, emergency samples will require seven days a week.

3. **QUESTION:** Is the lab responsible for all sampling, or only sample pickups?

ANSWER: We will provide the samples and the laboratory would only be responsible to pick up or take the samples in.

4. **QUESTION:** Who is the incumbent lab?

ANSWER: This item will require a Public Record's Request. Please go to City of Victorville website victorvilleca.gov under Government – City Clerk – Public Records.

Addendum #2 approved by:

A handwritten signature in black ink, appearing to read "Arnold Villarreal", written over a horizontal line.

Arnold Villarreal, Water Manager

Please confirm receipt of this ADDENDUM #2, CC22-074 by attaching the signed acknowledgment to your bid proposal. Failure to acknowledge receipt of this addendum may result in your proposal being rejected as non-responsive. The undersigned acknowledges receipt of ADDENDUM #2:

Name of Bidder Clinical Lab of San Bernardino, Inc

Address 21881 Barton Road, Grand Terrace, CA 92313

Telephone No. (909) 825-7693 Email Address: mfurnas@clinical-lab.com

Signature: Melinda Furnas

President / Owner 4 4 22

Title _____ Date _____



March 30, 2022

**ADDENDUM NO. 3
CC22-097 ANNUAL AGREEMENT FOR LABORATORY TESTING SERVICES**

The attached constitutes additional information and serves to clarify issues (considered to be part of the City of Victorville "**LABORATORY TESTING SERVICES**" project).

1. **QUESTION:** What time will samples be ready to be picked up most days?

ANSWER: Times may vary; however, samples would be ready by 2:00 p.m. the latest.

2. **QUESTION:** How much is this contract worth a year with the current laboratory?

ANSWER: \$40,000 - \$70,000.

3. **QUESTION:** On page 15 of the RFP it states – Provide laboratory analysis for all constituents listed in title 22, but not limited to; and has a list of testing. However, not all this testing is listed on the bid proposal form. Do we only provide pricing of what is on the bid proposal form, or do we provide pricing for everything listed on page 15? If so, do you have an excel spreadsheet of all the testing? And what would be included in organic chemicals, inorganic chemicals, Radionuclides, and trace metals?

ANSWER: Yes, only provide pricing of what is on the bid proposal.

4. **QUESTION:** For SOC listed on the bid proposal do you have a compound list?

ANSWER:

- i) Under the **organic chemicals**, the following analyses would be included:

- (1) EDB/ DBCP and Volatile Organics
- (2) -Haloacetic Acids (EPA 552)
- (3) -Total Trihalomethanes (EPA 524)
- (4) - Semi & Volatile Organic Compounds (EPA 524.2)

- ii) Under the **inorganic chemicals**, the following analyses would be included:

- (1) Aluminum
- (2) Antimony
- (3) Arsenic
- (4) 228
- (5) Calcium
- (6) Barium
- (7) Beryllium

- (8) Cadmium
- (9) Cyanide
- (10) Fluoride
- (11) Lead
- (12) Mercury
- (13) Nickel
- (14) Nitrate
- (15) Nitrate as N
- (16) Nitrate/Nitrite Sum
- (17) Perchlorate
- (18) Selenium
- (19) Selenium
- (20) Thallium
- (21) Vanadium

iii) Under the **Radiochemistry**, the following analyses would be included:

- (1) Gross Alpha/Beta
- (2) Radium 226
- (3) Radium 228
- (4) Radon
- (5) Uranium

iv) Under the **Secondary Standards**, the following analyses would be included:

- (1) Aluminum
- (2) Corrosivity
- (3) General Mineral
- (4) General Physical (Color, Odor, Turbidity)
- (5) MTBE/Thiobencarb
- (6) Silver

v) Under the **Semi-Volatile Organic Compounds**, the following analyses would be included:

- (1) Chlorinated Pesticides/PCB (EPA 508)
- (2) Chlorinated Herbicides (EPA 515)
- (3) Semi Volatile Organics (EPA 525)
- (4) Carbamate Pesticides (EPA 531)
- (5) Glyphosate (EPA 547)
- (6) Endothall (EPA 548)
- (7) Diquat (EPA 549)
- (8) Dioxin (EPA 1613)

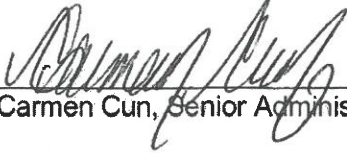
5. **QUESTION:** On the bid proposal form item #13. It states bacti sampling. Are the labs to perform the sampling or are we only to provide the courier service for bacti's?

ANSWER: For the Bac-T's, the lab will only provide courier pick up.

6. **QUESTION:** UCMR Monitoring is listed in the Scope of Work but not included on the Bid Proposal pricing form. Where should we add UCMR5 pricing?

ANSWER: We only require the lab to provide those services, we are not asking for pricing.

Addendum #3 approved by:



Carmen Cun, Senior Administrative Analyst

Please confirm receipt of this ADDENDUM #3, CC22-097 by attaching the signed acknowledgment to your bid proposal. Failure to acknowledge receipt of this addendum may result in your proposal being rejected as non-responsive. The undersigned acknowledges receipt of ADDENDUM #3:

Name of Bidder Clinical Lab of San Bernardino, Inc

Address 21881 Barton Road, Grand Terrace, CA 92313

Telephone No. (909) 825-7693

Email Address: mfurnas@clinical-lab.com

Signature: Melinda Furnas

President / Owner

4 4 22

Title

Date

Clinical Laboratory of San Bernardino, Inc



Safety Practices/Guidelines

Safety:

a) Safety and Health: Accident Prevention is of primary importance in all phases of operation and administration. The Company strives to provide safe and healthy working conditions and will insist upon safe practices at all times by all employees. The Company will comply with applicable health and safety laws, including OSHA and state and local safety laws. To assist the Company with compliance, employees must follow all Company safety policies and practices, including any safety policies that may not be referenced in this handbook. In general, employees are required to report any perceived unsafe workplace matters and to refrain from engaging in actual or potential unsafe conduct.

- I. The prevention of accidents is an objective affecting all levels of our Company and its operations.
- II. It is the duty of each employee to accept and followed established safety regulations and procedures.
 1. Employees are expected to assist management in accident prevention activities.
 2. Unsafe conditions must be reported to your supervisor or management immediately. Fellow employees that need help should be assisted.
 3. Everyone is responsible for the housekeeping duties that pertain to their jobs.
 4. Every injury that occurs on the job, no matter how slight, must be immediately report to your immediate supervisor and human resources.
- III. Every effort will be made to provide adequate training to employees. However, if an employee is ever in doubt about how to do a job or task safely, it is the employee's duty to ask his/her supervisor.
- IV. General Safety Rules:
 1. Always be safety conscious.
 2. Study and follow the guidelines contained in this policy and applicable Company manuals.
 3. Discuss the workplace situation with your supervisor, as needed.
 4. Attend all Company sponsored training and safety meetings with an open mind and a positive attitude.
 5. Read all posters and warnings.
 6. Listen to instructions carefully.
 7. Participate in accident investigations as request or participate on a safety council.
 8. Accept responsibility for the safety of yourself and others.
- V. Job/Task Safety Rules:
 1. No employee should undertake a job that appears to be unsafe.
 2. No employee is expected to undertake a job until he/she has received adequate safety instructions, and is authorized to perform the task.
 3. No employee should use chemicals without fully understanding their toxic properties and without the knowledge required to work with such chemicals safely.
 4. Mechanical safeguards must be kept in place.
 5. Personal Protective Equipment (PPE) must be used when and where required. All such equipment must be properly maintained.
 6. Incorporate safety into every job procedure. No job is done efficiently unless it has been done safely.
 7. Know that disciplinary action may result from a violation of the safety rules.
 8. Report all injuries immediately to your Supervisor and Human Resources Manager, no matter how slight the injury may be.

Clinical Laboratory of San Bernardino, Inc



9. Caution fellow workers when they perform unsafe acts.
10. Don't take chances; ask questions when there is any doubt concerning safety; do not tamper with anything you do not understand.
11. Report all unsafe conditions or equipment to your supervisor or management immediately.

Clinical Laboratory of San Bernardino, Inc



Analytical Services Quotation UCMR Monitoring

Parameters	Method	Unit Price
UCMR 5	EPA 537	\$135.00
	EPA 533	\$180.00
	Lithium	\$60.00

Printed on: 9/14/2020 10:11:00 AM

To verify most current certification status go to: <https://www.caleprocure.ca.gov>

Office of Small Business & DVBE Services

Certification ID: 1733834**Legal Business Name:**

CLINICAL LAB OF SAN BERNARDINO

Doing Business As (DBA) Name 1:**Doing Business As (DBA) Name 2:****Address:**PO BOX 329
CA
SAN BERNARDINO
CA 92402**Email Address:**glaubig@clinical-lab.com**Business Web Page:**<http://clinical-lab.com/>**Business Phone Number:**

909/825-7693

Business Fax Number:**Business Types:**

Service

Certification Type	Status	From	To
SB(Micro)	Approved	09/14/2020	09/30/2022

Stay informed! KEEP YOUR CERTIFICATION PROFILE UPDATED!

-LOG IN at CaleProcure.CA.GOV

Questions?

Email: OSDSHELP@DGS.CA.GOV

Call OSDS Main Number: 916-375-4940

707 3rd Street, 1-400, West Sacramento, CA 95605

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

SUBMISSION CERTIFICATION

I hereby submit to the City of Victorville the following bid proposal for work outlined in plans and specifications entitled " **Laboratory Testing Services, Project # CC22-097**". All of the following documents (check below) are completed, fully executed, and included in my bid as required in the bid document:

- ☒ Submission Certification
- ☒ Bid Proposal Form
- ☒ Evaluation Criteria
- ☒ Bidder Identification
- ☒ Customer References
- ☒ Worker's Compensation
- ☒ Signature Authorization
- ☒ PCC 10162 Questionnaire
- ☒ Non-Collusion Declaration
- ☒ List of Subcontractors
- ☒ Debarred Certificate Acknowledgement
- ☒ Acknowledgement Pages for All Bid Addenda

NOTE: Additional Information Required - Please include your Safety Practices/Guidelines and Safety Records with your bid documents.

My signature on this Submittal Certification is affirmation that all items listed above are fully completed and executed and are hereby submitted with the proposal as required. I understand that failure to complete and/or submit any of the required documents may be cause for rejection of my bid proposal.

BSK Associates

<hr/> <div style="text-align: center;"><i>Cole S. Mackelprang</i></div> <hr/> <div style="text-align: center;">Authorized Signature</div>	<hr/> <div style="text-align: center;">Business Name</div> <hr/> <div style="text-align: center;">Cole S. Mackelprang/BD Director</div> <hr/> <div style="text-align: center;">Printed Name and Title</div>
<hr/> <div style="text-align: center;">3/31/2022</div> <hr/> <div style="text-align: center;">Date Signed</div>	<hr/> <div style="text-align: center;">(650) 302-2223</div> <hr/> <div style="text-align: center;">Telephone Number</div>

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

EVALUATION CRITERIA QUESTIONS AND SCORES

Criteria – Questions 14 points per question – 84 points 16 points for site visit question – 16 points
100 points total

CRITERIA	ANSWER
1. Hours of operation (14 pts.)	Sample Receiving M-F, 8-5 or by appointment
1a. How many shifts are available?	BSK operates M-F:18 hours & Wknds: 8 hours*
2. If the District has an emergency that requires immediate testing, what is your courier availability and testing capability Monday – Sunday? (14pts)	All 5 staff in BSK's San Bernardino satellite are trained in sample pickup and login procedures. The Lab Manager's cell phone number will be provided for emergency use.
3. Will any of the samples be outsourced? Y/N (14pts)	SOC group includes 1613 Dioxin. Will subcontract to Ceres Analytical Laboratory.
4. What is your response time to test and provide results for the following categories: (14pts)	BSK's standard turnaround time is 10 working days, however below are listed the fastest TAT's available for each group of tests.
a. Bacteriological	Colilert/QT: 24 hrs, MTF: 2-4 days, HPC: 48 hrs**
b. General Physical	48 hr.
c. General Mineral	72 hr.
d. Organic Chemicals	524.2: 24 hours, Other Organics: 7 Days
e. Inorganic Chemicals	228: 5 Days, Other IOCs: 72 hrs.
f. Radionuclides	5 Days
g. Total Trihalomethanes	24 Hours
h. Lead and Copper	24 Hours
i. Trace Metals	48 Hours
j. All Secondary Maximum Contaminant Level Constituents	10 Days
5. How many staff members are available per shift that are qualified to test samples and provide results? (14pts)	On a normal work day, BSK has up to 25 analysts and technicians producing results at any one time in Fresno and another three in San Bernardino.
6. How many samples in the last two years have been out of compliance due to QC issues once a sample has been in your lab's possession? (14pts)	In the last two years, BSK Fresno and San Bernardino have completed 858,752 analyses. Of those, 10,480 were canceled. This equates to 1.2%; It is likely not all of these analyses were canceled for QC or were for compliance samples.
7. The last 16 points will be awarded after District staff concludes the site visits. If a site visit is not allowed, points will not be awarded for this category (16pts).	A site visit of both our San Bernardino and Fresno facilities is welcomed.
TOTAL POINTS	100 POINT

*BSK does not have specific shifts, but rather has staggered work hours to ensure maximum coverage and operation of instrumentation.

** From setup of samples.

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

BIDDER IDENTIFICATION

1. Legal name of Bidder: BSK Associates
2. Street Address: 50 W. Locust Ave. Fresno, CA 93650
3. Mailing Address: 50 W. Locust Ave. Fresno, CA 93650
4. Business Telephone: (559) 497-2880
5. Facsimile Telephone: (559) 485-6935
6. Email Address: cmackelprang@bskassociates.com
7. Type of Business:
☐ Sole Proprietor ☐ Partnership ☒ Corporation Other: _____
If corporation, indicate State where incorporated: California
8. Business License number issued by the City where the Proposer's principal place of business is located.
Number: 953614 Issuing City: City of San Bernadino
Number: 1915 & 410043 Issuing City: City of Fresno
9. Contractor's License number and expiration date.
Number: CA ELAP 1180 Expiration date: 4/30/2022
10. Federal Tax Identification Number: 94-1633676
11. Proposer's Project Manager: Elaine Phillips
12. Name and Title of Authorized Person to sign legal document: _____
Cole S. Mackelprang/Business Development Director

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

REFERENCES

District requests a minimum of three (3) references where work of a similar size and scope has been completed, for public agencies.

1. Public Agency Name: City of Fresno
Brief Description of Project: Environmental Analytical Services (including all 3 rounds of UCMR)
Completion Date: Ongoing
Contact Person: Bob Little
Telephone: (559) 621-5355 Fax: (559) 498-1864
Email Address: bob.little@fresno.gov

2. Public Agency Name: Sacramento County Water Agency
Brief Description of Project: Environmental Analytical Services (including UCMR3)
Completion Date: Ongoing
Contact Person: Sarah Grant
Telephone: (916) 875-6881 Fax: (916) 875-6884
Email Address: grantsa@saccounty.net

3. Public Agency Name: City of Davis
Brief Description of Project: Environmental Analytical Services (including UCMR3)
Completion Date: Ongoing
Contact Person: Thomas Poe
Telephone: (530) 757-5686 Fax: (530) 758-4738
Email Address: vpoe@cityofdavis.org

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

WORKERS' COMPENSATION

The Proposer shall execute the following form as required by the California Labor Code, Sections 1860 and 1861:

I am aware of the provisions of Section 3700 of the California Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and on behalf of my Consultant, I will comply with such provisions before commencing the performance of the services of any contract entered into.

Cole S. Mackelprang

Signature

BSK Associates

Company Name

Cole S. Mackelprang

Printed Name

1915&410043

Business License Number

Business Development Director

Title

3/31/2022

Date

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

SIGNATURE AUTHORIZATION

Bidder: BSK Associates

- A. I hereby certify that I have the authority to offer this proposal to the District for the above listed individual or company. I certify that I have the authority to bind myself/this company in a contract should I be successful in my proposal.

Name: Cole S. Mackelprang Title: Business Development Director
Signature: *Cole S. Mackelprang*
Date: 3/31/2022

- B. The following information relates to the legal contractor listed above, whether an individual or a company. Place check marks as appropriate:

1. If successful, the contract language should refer to me as:

☐ An individual.
☐ A partnership, Partners' names:
☐ A company.
☒ A corporation.

2. My tax identification number is: 94-1633676
(For individuals this number is usually the Social Security Number.)

3. ☐ I am a certified small business and Small Business Preference is applicable to this proposal. A copy of my certification from the Office of Small and Minority Business is attached.
☐ I have recently filed for Small Business Preference but have not yet received certification.
☒ I am not a Small Business.

4. N/A My business is owned by a minority whose ethnicity is: _____
☐ My business is owned by a woman.
☐ My business is owned by a disabled veteran.

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

PCC SECTION 10162 QUESTIONNAIRE

In accordance with PCC Section 10162, the Bidder shall complete, under penalty of perjury, the following questionnaire:

Has the Bidder, any officer of the Bidder, or any employee of the Bidder who has a proprietary interest in the Bidder, ever been disqualified, removed, or otherwise prevented from bidding on, or completing a Federal, State, or local government project because of a violation of law or a safety regulation?

Yes ____ No ✓

If the answer is yes, explain the circumstances in the following space:

N/A

NOTE: *This questionnaire constitutes a part of the Proposal and signature on the signature portion of this Proposal shall constitute signature of this questionnaire.*

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

NON-COLLUSION DECLARATION

TO BE SIGNED BY BIDDER AND SUBMITTED WITH BID

The undersigned declares:

I am the BD Director of BSK Associates, the party making the foregoing bid. The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bids are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, proposal depository, or to any member or agent thereof, to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of the bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on 3/31/2022 [date], at 5:23PM [City], Spring Valley, CA [State].

Cole S. Mackelprang

Signature

Cole S. Mackelprang

Printed Name

BSK Associates

Company Name

Business Development Director

Title

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

LIST OF SUBCONTRACTORS

The bidder is required to furnish the following information in accordance with the provisions of Section 4100 to 4113, inclusive, of the California Public Contract Code.

The contractor shall perform with its own organization contract work amounting to not less than fifty one percent (51%) of the total original contract price, excluding any specialty items designated by the District. Specialty items may be performed by subcontract and the amount of any such specialty items performed may be deducted from the amount of work required to be performed by the contractor's own organization.

Name Subcontractor is licensed under: Ceres Analytical Laboratory

License Number and Classification: CA ELAP #3046

Address of Subcontractor: 4919 Windplay Drive, Suite 1, El Dorado Hills, CA

Percent (%) of Total Contract: 1-5 %

Specific Description of Subcontract: 1613 Dioxin

Name Subcontractor is licensed under: _____

License Number and Classification: _____

Address of Subcontractor: _____

Percent (%) of Total Contract: _____ %

Specific Description of Subcontract: _____

Name Subcontractor is licensed under: _____

License Number and Classification: _____

Address of Subcontractor: _____

Percent (%) of Total Contract: _____ %

Specific Description of Subcontract: _____

Please initial if no sub _____

**VICTORVILLE WATER DISTRICT
CC22-097 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

DEBARRED CERTIFICATION ACKNOWLEDGEMENT

(a)(1) The Offeror/Bidder certifies, to the best of its knowledge and belief, that—

(i) The Offeror/Bidder and/or any of its Principals—

(A) Are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency;

(B) Have not, within a three-year period preceding this solicitation, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) contract or subcontract; violation of Federal or State antitrust statutes relating to the submission of bids; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, violating Federal criminal tax laws, or receiving stolen property;

(C) Are not presently indicted for, or otherwise criminally or civilly charged by a governmental entity with, commission of any of the offenses enumerated in paragraph (a)(1)(i)(B) of this provision;

(ii) The Offeror/Bidder has not, within a three-year period preceding this offer, had one or more contracts terminated for default by any Federal agency.

(2) "Principal," for the purposes of this certification, means an officer, director, owner, partner, or a person having primary management or Superintendent responsibilities within a business entity (e.g., general manager; plant manager; head of a division or business segment; and similar positions).

This Certification Concerns a Matter Within the Jurisdiction of an Agency of the United States and the Making of a False, Fictitious, or Fraudulent Certification May Render the Maker Subject to Prosecution Under Section 1001, Title 18, United States Code.

(b) The Offeror/Bidder shall provide immediate written notice to the District if, at any time prior to contract award, the Offeror/Bidder learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.

(c) A certification that any of the items in paragraph (a) of this provision exists will not necessarily result in withholding of an award under this solicitation. However, the certification will be considered in connection with a determination of the Offeror's/Bidder's responsibility. Failure of the Offeror/Bidder to furnish a certification or provide such additional information as requested by the District may render the Offeror/Bidder nonresponsible.

(d) Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by paragraph (a) of this provision. The knowledge and information of an Offeror/Bidder is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

(e) The certification in paragraph (a) of this provision is a material representation of fact upon which reliance was placed when making award. If it is later determined that the Offeror/Bidder knowingly rendered an erroneous certification, in addition to other remedies available to the District, the District may terminate the contract resulting from this solicitation for default.

The Consultant certifies that the foregoing is true and correct:

Consultant: BSK Associates Federal I.D. No: 94-1633676

Address: 550 W. Locuste Ave. Fresno, CA 93650

Phone: (559) 497-2880 Email: cmackelprang@bskassociates.com

Signature: *Cole S. Mackelprang* Date: 3/31/2022



March 24, 2022

**ADDENDUM NO. 2
CC22-097 ANNUAL AGREEMENT FOR LABORATORY TESTING SERVICES**

The attached constitutes additional information and serves to clarify issues (considered to be part of the City of Victorville "**LABORATORY TESTING SERVICES**" project).

1. **QUESTION:** Does the lab have to be within 15 miles of the Victorville Water District located at 143143 Civic Drive, Victorville?

ANSWER: Laboratory does not have to be within 15 miles, however, if the Laboratory is more than 15 miles, lab has to provide a courier pick up.

2. **QUESTION:** How often will sample pickups be?

ANSWER: Scheduled samples will be five days a week. However, emergency samples will require seven days a week.

3. **QUESTION:** Is the lab responsible for all sampling, or only sample pickups?

ANSWER: We will provide the samples and the laboratory would only be responsible to pick up or take the samples in.

4. **QUESTION:** Who is the incumbent lab?

ANSWER: This item will require a Public Record's Request. Please go to City of Victorville website victorvilleca.gov under Government – City Clerk – Public Records.

Addendum #2 approved by:

A handwritten signature in black ink, appearing to read "Arnold Villarreal", written over a horizontal line.

Arnold Villarreal, Water Manager

Please confirm receipt of this ADDENDUM #2, CC22-074 by attaching the signed acknowledgment to your bid proposal. Failure to acknowledge receipt of this addendum may result in your proposal being rejected as non-responsive. The undersigned acknowledges receipt of ADDENDUM #2:

Name of Bidder BSK Associates

Address 50 W. Locust Ave. Fresno, CA 93650

Telephone No. (559) 497-2880 Email Address: cmackelprang@bskassociates.com

Signature: Cole S. Mackelprang

Business Development Director 4/1/2022

Title Date



March 30, 2022

**ADDENDUM NO. 3
CC22-097 ANNUAL AGREEMENT FOR LABORATORY TESTING SERVICES**

The attached constitutes additional information and serves to clarify issues (considered to be part of the City of Victorville "**LABORATORY TESTING SERVICES**" project).

1. **QUESTION:** What time will samples be ready to be picked up most days?

ANSWER: Times may vary; however, samples would be ready by 2:00 p.m. the latest.

2. **QUESTION:** How much is this contract worth a year with the current laboratory?

ANSWER: \$40,000 - \$70,000.

3. **QUESTION:** On page 15 of the RFP it states – Provide laboratory analysis for all constituents listed in title 22, but not limited to; and has a list of testing. However, not all this testing is listed on the bid proposal form. Do we only provide pricing of what is on the bid proposal form, or do we provide pricing for everything listed on page 15? If so, do you have an excel spreadsheet of all the testing? And what would be included in organic chemicals, inorganic chemicals, Radionuclides, and trace metals?

ANSWER: Yes, only provide pricing of what is on the bid proposal.

4. **QUESTION:** For SOC listed on the bid proposal do you have a compound list?

ANSWER:

- i) Under the **organic chemicals**, the following analyses would be included:

- (1) EDB/ DBCP and Volatile Organics
- (2) -Haloacetic Acids (EPA 552)
- (3) -Total Trihalomethanes (EPA 524)
- (4) - Semi & Volatile Organic Compounds (EPA 524.2)

- ii) Under the **inorganic chemicals**, the following analyses would be included:

- (1) Aluminum
- (2) Antimony
- (3) Arsenic
- (4) 228
- (5) Calcium
- (6) Barium
- (7) Beryllium

- (8) Cadmium
- (9) Cyanide
- (10) Fluoride
- (11) Lead
- (12) Mercury
- (13) Nickel
- (14) Nitrate
- (15) Nitrate as N
- (16) Nitrate/Nitrite Sum
- (17) Perchlorate
- (18) Selenium
- (19) Selenium
- (20) Thallium
- (21) Vanadium

iii) Under the **Radiochemistry**, the following analyses would be included:

- (1) Gross Alpha/Beta
- (2) Radium 226
- (3) Radium 228
- (4) Radon
- (5) Uranium

iv) Under the **Secondary Standards**, the following analyses would be included:

- (1) Aluminum
- (2) Corrosivity
- (3) General Mineral
- (4) General Physical (Color, Odor, Turbidity)
- (5) MTBE/Thiobencarb
- (6) Silver

v) Under the **Semi-Volatile Organic Compounds**, the following analyses would be included:

- (1) Chlorinated Pesticides/PCB (EPA 508)
- (2) Chlorinated Herbicides (EPA 515)
- (3) Semi Volatile Organics (EPA 525)
- (4) Carbamate Pesticides (EPA 531)
- (5) Glyphosate (EPA 547)
- (6) Endothall (EPA 548)
- (7) Diquat (EPA 549)
- (8) Dioxin (EPA 1613)

5. **QUESTION:** On the bid proposal form item #13. It states bacti sampling. Are the labs to perform the sampling or are we only to provide the courier service for bacti's?

ANSWER: For the Bac-T's, the lab will only provide courier pick up.

6. **QUESTION:** UCMR Monitoring is listed in the Scope of Work but not included on the Bid Proposal pricing form. Where should we add UCMR5 pricing?

ANSWER: We only require the lab to provide those services, we are not asking for pricing.

Addendum #3 approved by:


Carmen Cun, Senior Administrative Analyst

Please confirm receipt of this ADDENDUM #3, CC22-097 by attaching the signed acknowledgment to your bid proposal. Failure to acknowledge receipt of this addendum may result in your proposal being rejected as non-responsive. The undersigned acknowledges receipt of ADDENDUM #3:

Name of Bidder BSK Associates
Address 50 W. Locust Ave. Fresno, CA 93650
Telephone No. (559) 497-2880 Email Address: cmackelprang@bskassociates.com
Signature: Cole S. Mackelprang
Business Development Director 4/1/2022
Title Date



Injury and Illness Prevention Program

BSK Associates' Injury and Illness Prevention Program (IIPP) is administrated by the Safety Director, Mark Pomaville, who has the authority and the responsibility for implementing and maintaining this IIPP for BSK Associates. Managers and supervisors are responsible for implementing and maintaining the IIPP in their work areas and for answering employee questions about the IIPP. A copy of this IIPP is available on the company intranet.

COMPLIANCE

All employees are responsible for complying with the safe and healthful work practices established by BSK. To ensure all employees comply with these practices, BSK will:

1. Inform employees of our IIPP.
2. Provide safety training to all employees.
3. Discipline employees who fail to comply with the established work practices.

Employees who fail to comply with safe work practices, the provisions of the IIPP, the provisions of other BSK Safety Programs or specified safety practices and rules will be disciplined as follows:

1. Employees will be re-trained on safety rules and given a verbal warning;
2. If the behavior continues employees will be given a written warning;
3. Employees will continue to receive written warnings up to and including notification of termination;
4. Serious infractions of BSK Safety Policies may result in immediate termination.

COMMUNICATION

All managers and supervisors are responsible for communicating with employees about occupational safety and health in a form that is understandable. Managers and supervisors will ensure that employees understand the safety and health requirements before being assigned to duties exposing them to workplace hazards. Employees must report safety health hazards without fear of reprisal.

Our communication system includes the following items:

1. Initial employment safety orientation;
2. On-going workplace safety and health training;
3. Posted or distributed safety information;
4. Safety Committee that advises management on safety issues;
5. Informing employees to report workplace hazards to their supervisor or management without fear of reprisal.

HAZARD ASSESSMENT

Inspections by managers and supervisors to identify and evaluate workplace hazards shall be performed in laboratory areas, in offices and in the field:

1. When new substances, processes, procedures or equipment which present potential new hazards are introduced into the workplace;
2. When occupational injuries and illnesses occur;
3. Whenever workplace conditions warrant an inspection;

4. Documented monthly office and testing laboratory audits/inspection and periodic field inspections. Documentation includes the name, date of the inspection and the findings. Work areas shall be inspected by employees and any unsafe conditions discovered reported to managers and supervisors.

ACCIDENT/EXPOSURE INVESTIGATIONS

Procedures for investigating workplace accidents and hazardous substance exposures include:

1. Interview injured employee(s) and any witnesses;
2. Determine the cause of the accident/exposure;
3. Examine the workplace environment for factors contributing to the accident/exposure;
4. Prepare a plan of action to prevent the accident/exposure from reoccurring; and
5. Recording the findings and corrective actions taken.

HAZARD CORRECTION

Unsafe or unhealthy work conditions, practices or procedures shall be corrected in a timely manner based on the severity of the hazards. Hazards shall be corrected:

1. Immediately upon observation or discovery; or
2. When employee(s) and/or property are no longer endangered and the area is safe to enter.

TRAINING AND INSTRUCTION

All employees shall have training and instruction on general and job-specific safety and health practices. General training and instruction will be provided by the managers and supervisors or their designee. Job-specific training and instruction will be provided by Managers, Supervisors and co-workers.

Training and instruction shall be provided as follows:

1. When the IIPP is first established, to review updates and on an annual basis.
2. To all employees given new job assignments for whom training has not previously been provided;
3. Whenever new substances, processes, procedures or equipment are introduced to the workplace and represent a new hazard;
4. Whenever the employer is made aware of a new or previously unrecognized hazard;
5. To managers and supervisors to familiarize them with the safety and health hazards to which employees under their immediate direction and control may be exposed; and
6. To all employees with respect to hazards specific to each employee's job assignment.

Workplace safety and health practices include, but are not limited to, the following:

1. Explanation of BSK's IIPP, Chemical Hygiene Plan and other safety plans and procedures;
2. Use of appropriate personal protective equipment;
3. Proper ergonomic techniques, emphasizing proper lifting techniques;
4. Instruction on the Hazard Communication Program and chemical hazards to which employees may be exposed;
5. Provisions for medical services and first aid, including emergency procedures.

RECORDKEEPING

1. Records of hazard assessment inspections, including the person(s) or persons conducting the inspection, the unsafe conditions and work practices that have been identified, and the action taken to correct the identified unsafe conditions and work practices will be recorded by the supervisor or responsible person at each location.

2. Documentation of safety and health training for each employee.
3. Inspection records and training documentation will be maintained for at least one year.

SAFETY COMMITTEES

BSK's Corporate Safety Committee has been established to address and oversee the safety needs of the Company. Committee members will represent all divisions in the Company. Minutes will be taken at the meetings to document issues and assess progress.

BSK Analytical Laboratory's Safety Committee has been established to assist the Laboratory Director in addressing and overseeing the safety needs of the laboratory. Committee members will be volunteers functioning in an advisory capacity to help raise awareness of safety issues within the laboratory. Minutes will be taken at the meetings to document issues and assess progress.

SAFETY MEETINGS

Corporate safety meetings will be conducted on a monthly basis. Safety meeting topics will be approved by the Safety Committee. Meeting attendees will be documented and stored in Human Resources.

Laboratory safety meetings will occur at a minimum on a bi-monthly basis. Meeting topics will include, but will not be limited to:

1. Current and on-going safety issues;
2. Safety metrics for the lab;
3. Accidents/Near misses;
4. Monthly safety training topics.



CODE OF SAFE PRACTICES

1. All persons shall follow these safe practice rules, render every possible aid to safe operations, and report all unsafe conditions or practices to their supervisor.
2. Supervisors shall insist on employees observing and obeying every rule, regulation, and order as is necessary to the safe conduct of the work, and shall take such action as is necessary to obtain observance.
3. Employees shall follow all requirements of the Injury and Illness Prevention Plan (IIPP).
4. All employees shall be given appropriate safety training.
5. All injuries, even the most minor, shall be reported promptly to your supervisor or Human Resources so that arrangements can be made for medical or first aid treatment.
6. Always wear proper personal protective equipment as required.
7. No one shall knowingly be permitted or required to work while the employee's ability or alertness is so impaired by fatigue, illness, or other causes that it might unnecessarily expose the employee or others to injury.
8. Employees operating any equipment shall be properly trained and ensure that all guards and other protective devices are in proper places and adjusted, and shall report deficiencies promptly to their supervisor.
9. Workers shall not attempt repairs on machinery without authorization.
10. When lifting heavy objects, use proper lifting techniques, tools or teams.
11. Employees shall not enter trenches or confined spaces unless they have been properly trained and conditions are in compliance with the IIPP.
12. All employees shall be aware of safe work practices in extreme temperatures.
13. Respirators shall be worn when required by site specific Health and Safety Plans. Employees shall not wear respirators without being properly trained and receiving appropriate medical surveillance.
14. All hazardous materials containers shall be labeled and handled in accordance with the IIPP Hazard Communication Program. SDSs must be available for all hazardous materials.

Cal/OSHA Form 300 (Rev. 7/2007) Appendix A

Log of Work-Related Injuries and Illnesses

Attention: This form contains information relating to employee health and must be used in a manner that protects the confidentiality of employees to the extent possible while the information is being used for occupational safety and health purposes. See CCR Title 8 14300.29(b)(6)-(10)



Year 2021
Department of Industrial Relations
Division of Occupational Safety and Health

You must record information about every work-related death and about every work-related injury or illness that involves loss of consciousness, restricted work activity or job transfer, days away from work, or medical treatment beyond first aid. You must also record significant work-related injuries and illnesses that are diagnosed by a physician or licensed health care professional. You must also record work-related injuries and illnesses that meet any of the specific recording criteria listed in CCR Title 8 Section 14300.8 through 14300.12. Feel free to use two lines for a single case if you need to. You must complete an Injury and Illness Incident Report (Cal/OSHA Form 301) or equivalent form for each injury or illness recorded on this form. If you're not sure whether a case is recordable, call your local Cal/OSHA office for help.

Establishment name BSK Associates
City Fresno State CA

Identify the person		Describe the case		Classify the case				Enter the number of days the injured or ill worker was:		Check the "injury" column or choose one type of illness:							
(A) Case no.	(B) Employee's name	(C) Job title (e.g., Welder)	(D) Date of injury or onset of illness	(E) Where the event occurred (e.g., Loading dock north end)	(F) Describe injury or illness, parts of body affected, and object/substance that directly injured or made person ill (e.g., Second degree burns on right forearm from acetylene torch)	Using these four categories, check ONLY the most serious result for each case:				Away from work (K) On job transfer or restriction (L)		(M)					
						Death (G)	Days away from work (H)	Job transfer or restriction (I)	Other recordable cases (J)	Away from work (K)	On job transfer or restriction (L)	Injury (1)	Skin disorder (2)	Respiratory condition (3)	Poisoning (4)	Hearing loss (5)	All other illnesses (6)
20210 0001		Construction Materials Lab Manager	4/5 month/day	Livermore Materials Lab	Employee stood up into an open lab oven door cutting the scalp of head.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	0 days	0 days	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
20210 0001		Laboratory Technician I	5/27 month/day	FAL Bacti Lab	Strained neck, upper back & right shoulder. The employee slipped and fell after stepping on a floor mat where water had seeped under the mat.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	0 days	0 days	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
20210 0005		Staff Engineer	11/16 month/day	Driving vehicle in traffic	Lumbar strain caused by vehicle collision- rear-ended.	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	0 days	6 days	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
			month/day			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	days	days	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
			month/day			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	days	days	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
			month/day			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	days	days	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
			month/day			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	days	days	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
totals ➤																	

Be sure to transfer these totals to the Summary page (Form 300A) before you post it.



BABCOCK Laboratories, Inc.
The Standard of Excellence for Over 100 Years

June 14, 2022

City of Victorville Water District
Finance Dept., City Hall
14343 Civic Drive
Victorville, CA 92392

Re: RFB for Laboratory Testing Services Project#CC23-003

Thank you for the opportunity to provide the enclosed proposal to perform laboratory testing services for drinking water and wastewater in support of the City of Victorville Water District.

Babcock Labs' qualifications to provide lab services are detailed in the attached proposal. Babcock Labs carries extensive accreditation at the state, national, and 3rd party level, and has been approved by the US EPA to perform UCMR analyses since the inception of the program. Moreover, Babcock Labs is a well-respected laboratory leader and has provided quality analytical support to public utilities and community water systems for more than a century.

Babcock Labs is 100% employee-owned and our employee owners are proud members of the Southern California community, contributing daily to the educational and economic vibrancy, and general quality of life in the region. Our philosophy at Babcock Labs is best summarized by our core values: We **go the extra mile** to surpass client expectations and our own expectations, **we find better ways** through innovation and process improvement, **we work together** by collaborating with clients, co-workers, vendors and the community to achieve common goals, **we do the right thing** by acting with integrity and honesty, and **we own it** by being reliable, accountable and taking initiative for our clients, our team and our community. These core values guide and drive our company, providing our clients with high-caliber data and exceptional customer service.

Babcock Laboratories, Inc. staff have thoroughly reviewed the referenced request for proposal and amendments. Specifically, Babcock Labs has read and understood the clauses of the RFB and included the costs necessary to complete the specified work at the prices indicated in this proposal. This proposal shall remain valid for no less than 45 days from the bid opening.

Babcock Labs staff look forward to providing the District with professional, reliable, timely, and cost-effective field and laboratory services as we endeavor to assist the District in protecting the public health and the environment.

Sincerely,

Cathleen S. Iijima
Client Relations Manager
Babcock Laboratories, Inc.
Phone: (951) 653-3351 X135
Email: cijijima@babcocklabs.com

**VICTORVILLE WATER DISTRICT
CC23-003 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

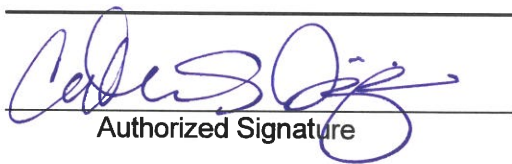
SUBMISSION CERTIFICATION

I hereby submit to the City of Victorville the following bid proposal for work outlined in plans and specifications entitled " **Laboratory Testing Services, Project # CC23-003**". All of the following documents (check below) are completed, fully executed, and included in my bid as required in the bid document:

- ☒ Submission Certification
- ☒ Bid Proposal Form
- ☒ Evaluation Criteria
- ☒ Proposer Identification
- ☒ Customer References
- ☒ Worker's Compensation
- ☒ Signature Authorization
- ☒ PCC 10162 Questionnaire
- ☒ Non-Collusion Declaration
- ☒ List of Sub-Proposers
- ☒ Debarred Certificate Acknowledgement
- ☒ Acknowledgement Pages for All Bid Addenda

NOTE: Additional Information Required - Please include your Safety Practices/Guidelines and Safety Records with your bid documents.

My signature on this Submittal Certification is affirmation that all items listed above are fully completed and executed and are hereby submitted with the proposal as required. I understand that failure to complete and/or submit any of the required documents may be cause for rejection of my bid proposal.

 _____ Authorized Signature	Business Name _____ Cathleen S. Iijima, Client Relations Manager Printed Name and Title
 06/13/2022 _____ Date Signed	 (951) 653-3351 _____ Telephone Number

**VICTORVILLE WATER DISTRICT
CC23-003 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

ADDITIONAL QUESTIONNAIRES

Criteria – Questions 14 points per question – 84 points 16 points for site visit question – 16 points
100 points total

CRITERIA	ANSWER
1. Hours of operation (14 pts.)	Standard: M-F 8am-5pm, Weekends & Holidays by appt.
1a. How many shifts are available?	3 shifts" Early AM to Early PM, 8am-5pm, Early PM to Late PM
2. If the District has an emergency that requires immediate testing, what is your courier availability and testing capability Monday – Sunday? (14pts)	Upon award the District will be provided Emergency contact phone numbers to appropriate personnel to discuss testing needs for emergencies. Courier can be arranged for weekends and after hours, as necessary. Additional courier costs would apply for after ours or weekend pick-ups.
3. Will any of the samples be outsourced? Y/N (14pts)	Yes, Radiological, Dioxins, Diquat
4. What is your response time to test and provide results for the following categories: (14pts)	Standard TAT is 10 business days for in-house analyses. All analyses to be started/meet analytical holding times, if received during regular hours and on the days sampled
a. Bacteriological	Results could be available as soon as 24 hrs for P/A (verbal)
b. General Physical	Results could be available as soon as 1-2 days, if requested
c. General Mineral	Rush results may be available within 3-5 days, if requested
d. Organic Chemicals	Rush results maybe available within 5 days, if requested
e. Inorganic Chemicals	Rush results may be available within 3-5 days, if requested
f. Radionuclides	Subcontracted, 20 business day TAT
g. Total Trihalomethanes	Rush results may be available within 2 days, if requested
h. Lead and Copper	Rush results may be available within 2 days, if requested
i. Trace Metals	Rush results may be available within 2 days, if requested
j. All Secondary Maximum Contaminant Level Constituents	Rush results may be available within 3-5 days, if requested
5. How many staff members are available per shift that are qualified to test samples and provide results? (14pts)	Many analyses are conducted by multiple staff members, therefore difficult to summarize since many analyses are represented on this request. Primarily for analyses with short holding times have multiple analysts and are staffed during evenings and weekends to meet holding time requirements
6. How many samples in the last two years have been out of compliance due to QC issues once a sample has been in your lab's possession? (14pts)	This is difficult to quantify due to the large number of analyses conducted yearly. Babcock Labs averages over 15,000 analyses per month with an overall average error rate of ~1% and of those <1% resulting in compliance issues that could not be corrected by a resample/reanalysis
7. The last 16 points will be awarded after District staff concludes the site visits. If a site visit is not allowed, points will not be awarded for this category (16pts).	
TOTAL POINTS	100 POINT

**VICTORVILLE WATER DISTRICT
CC23-003 ANNUAL SERVICE AGREEMENT
LABORATORY TESTING SERVICES**

PROPOSER IDENTIFICATION

1. Legal name of Proposer: Babcock Laboratories, Inc.
2. Street Address: 6100 Quail Valley Ct., Riverside, CA 92507
3. Mailing Address: P.O. Box 432, Riverside, CA 92502
4. Business Telephone: (951) 653-3351
5. Facsimile Telephone: (951) 653-1662
6. Email Address: info@babcocklabs.com
7. Type of Business:
☐ Sole Proprietor ☐ Partnership ☒ Corporation Other: _____
If corporation, indicate State where incorporated: California
8. Business License number issued by the City where the Proposer's principal place of business is located.
Number: 1242360 Issuing City: Riverside
9. ~~Proposer's License number~~ and expiration date.
ELAP Certificate #
Number: 2698 Expiration date: 05/31/2024
10. Federal Tax Identification Number: 95-3322811
11. Proposer's Project Manager: Shelia McGlown
12. Name and Title of Authorized Person to sign legal document: _____
Tiffany Gomez, President & CEO

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REFERENCES

District requests a minimum of three (3) references where work of a similar size and scope has been completed, for public agencies.

1. Public Agency Name: Ontario Municipal Utilities Company

Brief Description of Project: Ongoing laboratory services for Drinking Water including sample pick-up

Completion Date: Current contract 07/01/2019 to present

Contact Person: Joline Neal

Telephone: (909) 395-2652 Fax: (909)395-2601

Email Address: jneal@ontarioca.gov

2. Public Agency Name: 29 Palms Marine Corps. Air Ground Combat Center

Brief Description of Project: Ongoing lab services contract for DW & VVW sampling & analysis with daily pick-up

Completion Date: Current contract 04/01/2020 to present

Contact Person: Chris Elliott

Telephone: (760) 830-7883 Fax: _____

Email Address: chris.elliott@usmc.mil

3. Public Agency Name: Hi-Desert Water District

Brief Description of Project: on-going lab services for drinking water analysis with sample pick-up

Completion Date: Current contract 04/01/2008 to present

Contact Person: Marty Stockstell

Telephone: 760) 780-8721 Fax: (760) 363-0599

Email Address: martys@hdwd.com

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WORKERS' COMPENSATION

The Proposer shall execute the following form as required by the California Labor Code, Sections 1860 and 1861:

I am aware of the provisions of Section 3700 of the California Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and on behalf of my Consultant, I will comply with such provisions before commencing the performance of the services of any contract entered into.



Signature

Babcock Laboratories, Inc.

Company Name

Cathleen S. Iijima

Printed Name

1242360

Business License Number

Client Relations Manager

Title

06/14/202

Date

**VICTORVILLE WATER DISTRICT
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LABORATORY TESTING SERVICES**

SIGNATURE AUTHORIZATION

Proposer: Babcock Laboratories, Inc.

- A. I hereby certify that I have the authority to offer this proposal to the District for the above listed individual or company. I certify that I have the authority to bind myself/this company in a contract should I be successful in my proposal.

Name: Tiffany Gomez Title: President & CEO
Signature: 
Date: 06/14/2022

- B. The following information relates to the legal Proposer listed above, whether an individual or a company. Place check marks as appropriate:

1. If successful, the contract language should refer to me as:

☐ An individual.
☐ A partnership, Partners' names: _____
☐ A company.
☒ A corporation.

2. My tax identification number is: 95-3322811
(For individuals this number is usually the Social Security Number.)

3. ☒ I am a certified small business and Small Business Preference is applicable to this proposal. A copy of my certification from the Office of Small and Minority Business is attached.
☐ I have recently filed for Small Business Preference but have not yet received certification.
☐ I am not a Small Business.

4. ☐ My business is owned by a minority whose ethnicity is: _____
☒ My business is owned by a woman.
☐ My business is owned by a disabled veteran.

**VICTORVILLE WATER DISTRICT
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PCC SECTION 10162 QUESTIONNAIRE

In accordance with PCC Section 10162, the Proposer shall complete, under penalty of perjury, the following questionnaire:

Has the Proposer, any officer of the Proposer, or any employee of the Proposer who has a proprietary interest in the Proposer, ever been disqualified, removed, or otherwise prevented from bidding on, or completing a Federal, State, or local government project because of a violation of law or a safety regulation?

Yes ____ No X

If the answer is yes, explain the circumstances in the following space:

NOTE: *This questionnaire constitutes a part of the Proposal and signature on the signature portion of this Proposal shall constitute signature of this questionnaire.*

**VICTORVILLE WATER DISTRICT
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NON-COLLUSION DECLARATION


TO BE SIGNED BY PROPOSER AND SUBMITTED WITH BID

The undersigned declares:

I am the President & CEO of Babcock Laboratories, Inc., the party making the foregoing bid. The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The Proposer has not directly or indirectly induced or solicited any other Proposer to put in a false or sham bid. The Proposer has not directly or indirectly colluded, conspired, connived, or agreed with any Proposer or anyone else to put in a sham bid, or to refrain from bidding. The Proposer has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the Proposer or any other Proposer, or to fix any overhead, profit, or cost element of the bid price, or of that of any other Proposer. All statements contained in the bids are true. The Proposer has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, proposal depository, or to any member or agent thereof, to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of the Proposer that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the Proposer.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on 06/14/2022[date], at Riverside [City], California [State].



Signature
Tiffany Gomez

Printed Name

Babcock Laboratories, Inc.

Company Name
President & CEO

Title

**VICTORVILLE WATER DISTRICT
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LIST OF SUB-PROPOSERS

The Proposer is required to furnish the following information in accordance with the provisions of Section 4100 to 4113, inclusive, of the California Public Contract Code.

The Proposer shall perform with its own organization contract work amounting to not less than fifty one percent (51%) of the total original contract price, excluding any specialty items designated by the District. Specialty items may be performed by subcontract and the amount of any such specialty items performed may be deducted from the amount of work required to be performed by the Proposer's own organization.

Name Sub-Proposer is licensed under: FGL Environmental

License Number and Classification: CA ELAP #1573

Address of Sub-Proposer: 853 Corporation St., Santa Paula, CA 93060

Percent (%) of Total Contract: <5% %

Specific Description of Subcontract: Radiological

Name Sub-Proposer is licensed under: North Coast Laboratories

License Number and Classification: CA ELAP #1247

Address of Sub-Proposer: 5680 West End Rd., Arcata, CA 95521

Percent (%) of Total Contract: <5% %

Specific Description of Subcontract: EPA 549 Diquat

Name Sub-Proposer is licensed under: Vista Analytical Laboratory

License Number and Classification: CA ELAP #2892

Address of Sub-Proposer: 1104 Windfield Way, El Dorado hills, CA 95762

Percent (%) of Total Contract: <5% %

Specific Description of Subcontract: Dioxin

Please initial if no sub _____

**VICTORVILLE WATER DISTRICT
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DEBARRED CERTIFICATION ACKNOWLEDGEMENT

(a)(1) The Offeror/Proposer certifies, to the best of its knowledge and belief, that—

(i) The Offeror/Proposer and/or any of its Principals—

(A) Are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency;

(B) Have not, within a three-year period preceding this solicitation, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) contract or subcontract; violation of Federal or State antitrust statutes relating to the submission of bids; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, violating Federal criminal tax laws, or receiving stolen property;

(C) Are not presently indicted for, or otherwise criminally or civilly charged by a governmental entity with, commission of any of the offenses enumerated in paragraph (a)(1)(i)(B) of this provision;

(ii) The Offeror/Proposer has not, within a three-year period preceding this offer, had one or more contracts terminated for default by any Federal agency.

(2) "Principal," for the purposes of this certification, means an officer, director, owner, partner, or a person having primary management or Superintendent responsibilities within a business entity (e.g., general manager; plant manager; head of a division or business segment; and similar positions).

This Certification Concerns a Matter Within the Jurisdiction of an Agency of the United States and the Making of a False, Fictitious, or Fraudulent Certification May Render the Maker Subject to Prosecution Under Section 1001, Title 18, United States Code.

(b) The Offeror/Proposer shall provide immediate written notice to the District if, at any time prior to contract award, the Offeror/Proposer learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.

(c) A certification that any of the items in paragraph (a) of this provision exists will not necessarily result in withholding of an award under this solicitation. However, the certification will be considered in connection with a determination of the Offeror's/Proposer's responsibility. Failure of the Offeror/Proposer to furnish a certification or provide such additional information as requested by the District may render the Offeror/Proposer nonresponsible.

(d) Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by paragraph (a) of this provision. The knowledge and information of an Offeror/Proposer is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

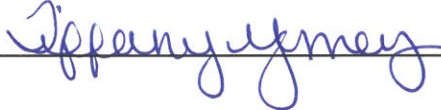
(e) The certification in paragraph (a) of this provision is a material representation of fact upon which reliance was placed when making award. If it is later determined that the Offeror/Proposer knowingly rendered an erroneous certification, in addition to other remedies available to the District, the District may terminate the contract resulting from this solicitation for default.

The Consultant certifies that the foregoing is true and correct:

Consultant: Babcock Laboratories, Inc. Federal I.D. No: 95-3322811

Address: P.O. Box 432

Phone: (951) 653-3351 Email: info@babcocklabs.com

Signature:  Date: 06/14/2022

Project Team

Babcock Laboratories, Inc. staff is among the most knowledgeable and experienced in the industry. We employ 93 professionals with numerous years of experience (see Table A).

Table A: Key Personnel

Team Member	Role	Years of Experience
Tiffany Gomez	Chief Executive Officer	19
Allison Mackenzie	Executive Vice President, Interim Technical Director	43
Caroline Sangari	Laboratory Director	21
Urvashi Patel	Director of Client Experience	24
Cathy Iijima	Client Relations Manager	36
Omar Sosa	Field Department Supervisor	10
Shelia McGlown	Project Manager	7
Stacey Fry	Quality Assurance Manager	27
Julia Sudds	Inorganics Department Manager	28
Valerie Sierzchula	Organics Department Manager	29
Katherine Beall	Microbiology Department Manager	5

We are proud to recruit and retain seasoned senior staff with decades of experience in the industry, while also cultivating young talent with the drive and ambition to be tomorrow's laboratory leaders. Our new staff learns from veteran mentors while applying their knowledge and skills to the rapidly changing technology and instrumentation utilized within our business.

A number of key personnel will be called upon to ensure successful performance of all environmental laboratory services included in this contract. Provided below are brief résumés of the Babcock Laboratories personnel who will be involved in the delivery of the services requested. These brief résumés include a description of individual education and experience, in addition to contact information. Unabridged résumés of all key personnel are available upon request.

CUSTOMER SERVICE

Director of Client Experience – Urvashi Patel

Ms. Urvashi Patel holds a B.A. degree of Chemistry from the California State University, Fullerton. She has 24 years of laboratory experience, including time spent in the roles of Bench and Senior Chemist, Department Manager, Project Manager, and Client Service Manager prior to joining the Babcock Team. Her experience managing client services personnel enables Babcock Labs to maintain focus on technical excellence on a daily basis. As Director of Client Experience, Ms. Patel, is responsible for the client services and business development teams. In client services, she leads the Babcock team of Project Managers and their assistants. The project management and business development team's goals are to provide clients with relationship-focused service to deliver reliable results of known and documented quality. Ms. Patel promotes teamwork and group cohesion to maximize efficiency, meticulously developing and maintaining new initiatives, and continuously striving to achieve excellent client experience and services.

Client Relations Manager – Cathy Iijima

Ms. Cathy Iijima holds a B.A. from the University of California, Riverside (UCR) and has over 35 years of experience in the environmental laboratory business working for Babcock Labs. Ms. Iijima oversees and assists in project coordination, develops and maintains functions of CRM and LIMS databases, and coordinates with field staff to set up sampling schedules. Ms. Iijima participates in Business Development, assisting staff with price quotations, marketing materials, as well as coordinating client training programs, such as Babcock Labs' UCMR 5 and Drinking Water Workshops. She is well versed in customer service and works with the Project Management team to successfully implement a variety of client projects.

Field Department Manager – Omar Sosa

Mr. Omar Sosa began working for Babcock Labs in 2012. He has received detailed training from seasoned environmental field technician veterans with Water Distribution Operator and Water Treatment Operator training in the protocols of sampling, preservation, hold-times, maintenance of chain of custody records, and the proper documentation of the sample collection process. He adheres to all safety and sampling SOPs, which are informed by AWWA, State, and Federal regulatory requirements. He also performs various analytical tests in the field such as chlorine residual, pH, and temperature.

As Field Department Manager, Mr. Sosa oversees Babcock Labs' in-house department of field technicians. He is responsible for coordinating sampling schedules and ensuring prompt and satisfactory client service.

Project Manager – Shelia McGlown

Ms. McGlown has worked for Babcock Laboratories, Inc. since June 2018. Her previous experience included customer service and environmental laboratory project management.

Ms. McGlown's current responsibilities as a Project Manager include coordination of client projects with field services, sample receiving, and laboratory departments, including inorganic chemistry, organic chemistry, and microbiology. Ms. McGlown oversees the preparation and delivery of sample containers; then, she oversees sample transportation schedules. She is responsive to the client and their project deliverable needs. She prepares various report formats in PDF and electronic data deliverables such as WaterTrax, excel, and custom formats. Ms. McGlown's clients include drinking water agencies, wastewater treatment facilities, and client specific groundwater and stormwater monitoring projects. She has served as the Project Manager for the City of Victorville since 2018.

LABORATORY MANAGEMENT

Laboratory Director – Caroline Sangari

Ms. Caroline Sangari holds a B.S. degree from the University of Nevada, Las Vegas (UNLV). She has 21 years of laboratory experience, including time spent in the roles of customer service manager, lab manager, chemist, microbiologist, project manager, and analyst. Her experience managing client services personnel enables Babcock Labs to maintain focus on technical excellence on a daily basis. As the Laboratory Director, Ms. Sangari provides strategic direction and guidance to corporate executive management and is responsible for the promotion of a culture of quality, customer service, and timely delivery of laboratory services. Ms. Sangari is particularly focused on operational efficiencies, equipment investment, and quality improvements that enhance the laboratory's services to its customers.

Quality Assurance Manager – Stacey Fry

Ms. Stacey Fry received her B.S. from the University of California, Riverside (UCR). Ms. Fry has 27 years of experience in quality assurance/quality control, laboratory accreditation, ISO17025 Standards, conformity assessment, operations management, client project deliverables, and analytical methods. Her duties include overseeing the lab's Quality Assurance program including the Quality Systems and Management Systems, maintaining NELAP, ELAP and ISO 17025 certification and other certifications. She is an active member of the National Environmental Laboratory Accreditation Council (NELAC) Institute and serves on several subcommittees, including the Performance Testing Board Sub-committee and the NELAC Institute Quality Manual Template Committee.

As Quality Assurance Manager, Ms. Fry is responsible for maintaining the organization's Ethics and Data Integrity Program and providing Ethics training for all staff. She is also responsible for ensuring adherence to all company policies and procedures regarding QA document control, personnel training, corrective action, SOPs, internal audits, client complaints or inquiries, and

performance testing. Additionally, Ms. Fry is responsible for overseeing new hire training of all staff.

Inorganics Department Manager – Julia Sudds

Ms. Julia Sudds holds a B.A. degree from California State University, San Bernardino (CSUSB). She has 24 years of experience in laboratory operations supervision, quality assurance/quality control management, ISO 17025 Standards, internal/external audit and root cause analysis, employee development, and analytical methods. As the Inorganics Department Manager, Ms. Sudds is responsible for overseeing the daily operations of the Department, which consists of wet chemistry, ion chromatography, and metals chemistry.

Contact: Julia Sudds, Inorganics Department Manager

Phone: 951-653-3351 x229

Email: jsudds@babcocklabs.com

Organics Department Manager – Valerie Sierzchula

Ms. Valerie Sierzchula holds a B.A. from California State University, Fullerton (CSUF). Ms. Sierzchula has 25 years of laboratory experience in operations management with an emphasis in volatile and semi-volatile organics analyses. Her skills include client data deliverables, quality control, and methods for the determination of trace organic constituents. As Organics Department Manager, Ms. Sierzchula is responsible for overseeing the daily operations of the Organics Department, which consist of semi-volatile and volatile organics analyses.

Microbiology Department Manager – Katherine Beall

Ms. Beall holds a B.A. in Biology from the State University of New York, Buffalo. Ms. Beall joined Babcock Laboratories, Inc. in January 2017. She was promoted to the position of Lead Microbiology Analyst II in 2019 and Assistant Manager for the department in 2020. Ms. Beall now serves as the Microbiology Laboratory and Technical Manager.

Ms. Beall is responsible for the oversight and management of microbiology laboratories and staff in two locations, Riverside and El Centro, including the supervision of six analysts.

Ms. Beall played an integral role in the establishment of Babcock's first satellite laboratory in El Centro in the Imperial Valley. She is experienced in quality systems and adherence to rigorous laboratory standards under TNI-NELAP, CAELAP, and ISO 17025, serving as the lead department representative during on-site audits. Ms. Beall is responsible for following all Babcock quality systems including the maintenance of quality control for media preparations, instrumentation, and Standard Operating Procedures. Ms. Beall oversees all contact with State and county health departments, municipalities, local water companies, and private customers with regards bacteriological monitoring and the reporting of time-sensitive bacteriological results.

CORPORATE OFFICERS

Chief Executive Officer – Tiffany Gomez

Ms. Gomez joined Babcock Laboratories, Inc. as Chief Financial Officer (CFO) in May 2014 and has over a decade of experience in business management, strategic planning, human resources, risk management, safety, finance, and accounting. She holds a Master of Science in Accountancy from Texas A&M University Commerce, and a Bachelor of Arts in Psychology from the University of California, Irvine. In January 2021, Ms. Gomez was promoted to Chief Executive Officer (CEO), adding to the responsibilities of President, which she assumed in July 2020. As President and CEO, she is the corporate officer responsible for translating the Company's vision and strategy into action. Ms. Gomez also serves on the Board of Directors. She provides leadership and knowledge critical to the success of Babcock Labs as an employee-owned company, motivating and training staff to understand the importance of their contribution and to "think like owners."

Executive Vice President & Interim Technical Director – Allison Mackenzie

Ms. Allison Mackenzie holds a B.A. from the University of California, Riverside (UCR). has over 40 years of experience in the environmental laboratory business, including 13 years as CEO, 23 years as Vice President and General Manager, and 8 years in analytical method development for both inorganic and organic determinations in drinking water and wastewater. She is an advocate for high ethical standards and quality in the testing industry and served as a member on the Environmental Laboratory Technical Advisory Committee (ELTAC) to the California State Water Boards' Environmental Laboratory Accreditation Program (CA ELAP) from 2016 until 2019.

As Interim Laboratory Director, Mr. Mackenzie is responsible for overseeing all laboratory operations, as well as for the promotion of a culture of quality, customer service, and timely delivery of laboratory services. She is particularly focused on operational efficiencies, equipment investment, and quality improvements that enhance the services Babcock Labs provides its clients.



PROPOSAL DESCRIPTION AND WORK PLAN

It is our understanding that the City requires comprehensive laboratory testing, analysis and reporting for both water and wastewater samples. Babcock Laboratories will meet and exceed these needs in the following manner:

- A) Babcock will possess and maintain all certifications and accreditations required by of the State of California to perform water and wastewater analyses required by the City.
- B) Babcock will possess and maintain a current business license to operate the laboratory as well as the necessary drivers' licenses, insurance and permits for proper operation of the laboratory.
- C) Babcock will ensure all employees that work on the City's samples, shall possess the necessary certification and education for the types of tests required.
- D) Babcock will supply and provide all sample containers, bottles, reagents, and sampling instructions that are required by the City.
- E) Babcock will provide sample pickup service to the City, as requested.
- F) Babcock will conduct emergency and special testing as necessary and as required by the City including providing after-hours drop-off and pickup services for emergency samples.
- G) Babcock will furnish separate invoicing and data sheets for the City by calendar month or as required by frequency.
- H) Babcock will provide copies of chain-of-custody sample sheets for all samples.
- I) Babcock will provide online access to the City for sampling results, invoices, and electronic data deliverables via Babcock Labs Concierge portal.
- J) Babcock will notify the City immediately if results indicate irregularities or violations of State MCL levels for tested samples.
- K) Babcock will notify the City and obtain prior approval for any samples that are subcontracted to others, other than those listed in this Proposal.

Data quality and customer service are of the utmost importance to Babcock Laboratories, and we will not waiver in this regard. Babcock will deliver on these two tenants in the following ways:

Hours Of Operation – Our standard hours of operation are Monday through Friday from 8:00 AM to 5:00 PM. However, we have staff available to accept sampled at any time with prior notice. A live person is available to answer any questions between the hours of 8:00 AM and 7:00 PM Monday through Friday. As stated above in our proposal description, we will also be available during the weekends, holidays and



after hours when emergency situations occur. We will provide a 24 hour contact list to the District to provide for these circumstances.

Services to be Performed – Babcock will furnish all transportation and supplies, including the proper containers and preservatives, labels, coolers etc. Such transportation and supplies are included in the unit test price. Babcock will perform all analysis required by the City, including those in this RFP, according to the proper regulations set forth in 40 CFR Part 136 and by the State of California. All analysis will be performed in-house by Babcock with the exceptions of those annotated in this proposal response. The subcontracted labs we are utilizing for a small portion of the project, have been working with us for many years and have the proper certifications required to perform the analysis requested by the City. We will effectively manage our subcontractors to meet the quality and turn around required to be successful on this project.

Babcock will provide rapid turn-around time when requested. Our standard in-house turnaround time is 10 working days.

Work Plan – When the samples reach the laboratory, they are first processed and logged in to our computer system by our sample receiving staff. Temperatures are taken and marked into our LIMS (Laboratory Information Manage System). They will process the information on the chain of custody form and enter in the required analysis into the LIMS so our chemists know what analysis they are running from each sample. The samples are labeled with a unique lab ID and from there are put in our cold storage room until they are needed by the laboratory. The chemists will take the samples from cold storage and run their required analysis and put the samples back in storage. They process the data and send the reviewed and QA/QC approved data to the Project Manager for reporting to the client. The project manager will review the data once again, generate a PDF report, process any electronic deliverables and issue an invoice as appropriate. If at any point during this process an error is suspected or other notification is needed, the Project Manager will contact the City and let them know of the status.

Additional Special Services – Babcock offers many additional special services and features which will assist the City in meeting its goals of quality analytical data and reliable service.

- A) A full-service laboratory staff including field sampling capabilities for special projects.
- B) Access to On-Line Data results and sample tracking information via our secure website (available 24/7).
- C) Personalized service with Project Manager, Shelia McGlown, assigned to your account. Shelia has over 7 years in the environmental laboratory business and is experienced in all aspects of laboratory operations.
- D) Laboratory locally owned and operated for over 115 years. Working in water and wastewater industry for over 55 years.
- E) Extensive experience with projects of this size and scope.



- F) State of the art facilities – Our 21,300 square foot facilities were built according to a carefully planned environmental laboratory design in two adjacent buildings. Prompt turnaround times, increased capacity, and new instrumentation give our staff the means to deliver your results when you need them, making it possible to better accommodate your schedule and project requirements.
- G) Risk Management – Babcock Laboratories is unique amongst Southern California laboratories in that we have on-site generators to provide us with power during power outages or times of emergency. This ability allows us to safely maintain operations until power is restored. Babcock also stores and maintains all data through an in-house server maintained by professional IT staff as well as an off-site secure data backup managed and maintained by a professional data storage solutions provider. The redundancy of these systems ensures the security and safety of your records and data.



BABCOCK Laboratories, Inc.

Safeguarding public health and the
environment with professional analytical
testing services.

Statement of Qualifications

☐ P.O. Box 432 Riverside, CA 92502-0432 📍 Laboratory, 6100 Quail Valley Court, Riverside, CA 92507-0704
📍 Administrative Office, 6235 Rivercrest Drive, Suite H, Riverside, CA, 92507 ☎ 951.653.3351 📠 951.653.1662
🌐 www.babcocklabs.com 🏅 CA ELAP 2698 🏅 ISO/IEC 17025

About Our Company

When Edward S. Babcock founded our company in 1906 he understood the value of reliable testing services that met the analytical data demands of the time. Since then, Babcock Laboratories has grown from a small family business to a corporation of approximately 95 employee owners who—like their predecessor—endeavor to safeguard public health and the environment by consistently delivering analytical expertise. Babcock Laboratories supplies a versatile range of lab services, providing analysis and support that meet both state and federal regulations for drinking water, wastewater, stormwater, groundwater, soils, and hazardous waste materials.



Babcock Laboratories has one of the most highly regarded testing reputations in the industry and takes great pride in providing accurate testing to a wide-range of customers. We are committed to continuing Professor Babcock's legacy of exceptional analytical testing services and customer care.

Clients of Babcock Laboratories receive reliable, defensible data of known and documented quality as well as many other value-added services including:

- Over 115 years of experience as an independent analytical laboratory.
- Attention to detail provided by personable and knowledgeable staff from time of sample collection to final reporting.
- Strict adherence to regulatory reporting deadlines and turnaround times.
- A rigorous and proactive Quality Assurance Program.
- Consistent scores in the 98-100th percentiles on all Performance Testing (PT).
- Reports delivered in customizable electronic data deliverable (EDD) formats and available online (or via hardcopy upon request) at no additional cost.
- In-house field department staffed by highly trained field technicians to provide drinking water sampling, UCMR compliance sampling, PFAS sampling, and wastewater sampling.
- Responsive, skilled project management including historical database review for accuracy and consistency.
- Technical consultation.
- Specialized training classes taught by industry experts.
- Emergency services including holiday and weekend acceptance of samples and rush turnaround.
- Extended hours to accommodate delivery schedules.

For more information about us, visit www.babcocklabs.com/who-we-are

Accreditations & Certifications

Babcock Labs was first certified by the California Department of Public Health (CDPH) for microbiology in 1928. Since that time, we have maintained lab accreditation continuously for 92 years.

NELAP/ISO 17025 Program Experience

Babcock Labs' present certification is maintained under four programs: the NELAC Institute's (TNI) National Environmental Laboratory Accreditation Program (NELAP #4035-001) through the State of Oregon (ORELAP), the State Water Resources Control Board (SWRCB) Environmental Laboratory Accreditation Program (ELAP #2698), Department of Defense (DoD) accreditation for PFAS through ANAB (Cert. ADE-2825), and ISO 17025 accreditation through A2LA (Certification #3232.01). Babcock Labs is also a U.S. EPA approved laboratory for the fifth round of the Unregulated Contaminant Monitoring Rule (UCMR 5) and has participated in multiple UCMR method validation studies. Under these programs, Babcock Labs is approved for the environmental analysis of drinking water, wastewater, and hazardous waste. We are currently approved to perform analyses in the following fields:

- Bacteriology & Pathogens
- Inorganic Chemistry
- Toxic Chemical Elements
- Trace Metals
- Organic Chemistry
- Leachate Tests

U.S. EPA Program Experience

In order to meet the needs of our clients, Babcock has received EPA laboratory approvals since the Information Collection Rule (ICR) first went into effect in 1998. Babcock Labs earned approval from the EPA for testing under the first cycle of the Unregulated Contaminant Monitoring Rule (UCMR) and has since earned certification from the EPA for all subsequent UCMR cycles (UCMR 2, UCMR 3, UCMR 4, and UCMR 5).

With an exemplary reputation in UCMR methods and analyses, Babcock Labs has served the U.S. EPA's laboratory testing and data collection efforts directly, providing lab support for small drinking water systems throughout the U.S. Additionally, Babcock Labs has participated in a number of reporting level studies and has assisted the EPA by conducting method development and validation for the analysis of per- and polyfluorinated alkyl substances (PFAS). Our experience with and intimate knowledge of the program make Babcock Labs an excellent resource for UCMR testing services.



ORELAP Cert No. 4035



To view all of our current certificates, visit www.babcocklabs.com/certifications

Testing Services



Drinking Water Analyses

California water agencies have relied on Babcock Labs to provide State certified drinking water analyses for more than 95 years. We offer a full range of testing methods in compliance with the Safe Drinking Water Act, CA Title 22, and UCMR regulations.



Wastewater Analyses

Babcock Labs provides sampling and testing services to help clients comply with municipal water discharge permit requirements for Industrial Pretreatment Programs and with National Pollution Discharge and Elimination System (NPDES) permits issued by the California Regional Water Quality Control Boards, including Septic Tank Monitoring.



Groundwater Analyses

Babcock Labs testing services for groundwater, landfill monitoring, remediation, and soil projects include a wide variety of volatile, semi-volatile, mineral, and inorganic chemical analyses, as well as complete trace metal determinations. These analyses are detailed in the EPA Solid Waste Assessment Manual (SW-846) for site assessment, monitoring, and remediation projects.



Stormwater Analyses

Babcock Labs has provided for the collection and testing of stormwater samples since the inception of the stormwater runoff program. Our laboratory and its partners provide complete analytical services for the NPDES programs administered by the State Water Resources Quality Control Board for industrial stormwater, construction activities, municipalities, and Caltrans.



Hazardous Waste & Soils Analyses

Babcock Labs provides for the analysis of solid waste, oils, sludge and hazardous materials. Tests performed include waste characterizations, such as pH, flash point, cyanide, and sulfide bearing wastes.

For more information about our services, visit www.babcocklabs.com/services

Web Access & Quality Assurance

Web Data Access

Babcock Labs offers secure, user-friendly web-based data access for our clients via our website. This service provides real-time data access 24/7 and is an invaluable tool for writing and submitting reports in a timely fashion.



Quality Assurance

It is the goal of the staff of Babcock Laboratories to produce the highest quality, most reliable data possible for use by our clients. Our Quality Assurance department oversees the entire Quality Assurance program and maintains various certifications, such as NELAP, ELAP, and ISO/IEC 17025. The Quality Assurance/Quality Control procedures followed at Babcock Labs are modeled after EPA and NELAP guidelines and serve as a tool in achieving the goal of producing data of known and well-documented quality.

The Quality Assurance department also performs internal audits and ethics training for the laboratory to ensure analysts perform each test with integrity. Overall, our Quality Assurance program provides clients with the confidence that Babcock Laboratories is certified by the appropriate accrediting bodies and therefore authorized to meet their regulatory and compliance needs.



If you would like more information, please visit our website at www.babcocklabs.com or call us at 951-653-3351 to speak with our Quality Assurance Manager, Stacey Fry.

Organization & Personnel

A 100% Employee-Owned Company

As of December 2014, Babcock Laboratories is 100% employee-owned through the purchase of the laboratory by the Babcock Laboratories Employee Stock Ownership Trust. The Employee Stock Ownership Plan (ESOP) affords Babcock Labs long-term sustainability and high employee engagement, as staff members are allocated shares in ownership of the company.

The Babcock Labs team is comprised of approximately 95 talented professionals including chemists, microbiologists, field technicians, and office personnel who have expertise in the areas of analytical chemistry, method development, regulatory compliance, and quality assurance.

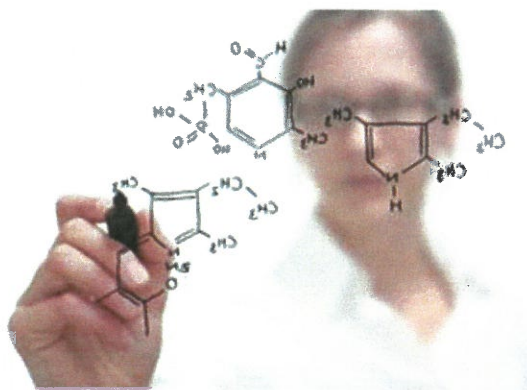
Principal Personnel

Overseeing the daily operations of the company are Chief Executive Officer and President, Tiffany Gomez, and Executive Vice President of Regulatory Affairs, Allison Mackenzie, Director of Client Experience, Urvashi Patel, and Laboratory Director, Caroline Sangari. The executives have experience in all aspects of laboratory analysis, techniques, environmental regulations, client relations, and business administration.

Key Personnel

All of our key lab operations personnel have many years of experience working in the environmental testing industry, and more than half have over 20 years of experience with Babcock Laboratories alone. The knowledge and experience of our team is of great benefit to our clients and their projects. Key personnel include:

- Allison Mackenzie, Exec. Vice President & Deputy Technical Director
- Caroline Sangari, Laboratory Director
- Urvashi Patel, Director of Client Experience
- Cathy Iijima, Client Relations Manager
- Stacey Fry, Quality Assurance Manager
- Katherine Beall, Microbiology Laboratory Manager
- Julia Sudds, Inorganics & Trace Metals Lab Manager
- Valerie Sierzchula, Organics Lab Manager
- Omar Sosa, Field Operations Manager



The Babcock Experience

The Babcock Experience involves customer service that goes above and beyond by focusing on reliability, responsiveness, and our relationships with our clients. Our customer service team is led by Urvashi Patel who oversees a dedicated group of Babcock employees in project management, sample receiving, and shipping. Each client is assigned a Project Manager (PM) and Project Manager Assistant (PMA) who serve as the client points of contact.

The PM team provides for project oversight and communications for all interactions with the lab, including consultation regarding project appropriate methods, sampling supplies and field services, turn-around times, and data deliverables. The PM and PMA monitor project progression and relay all deliverable requirements, including special quality control and reporting limit needs, to the laboratory staff. PMs provide reports in a variety of electronic formats and upload data to State and Federal databases, as required.

We are happy to provide individual resumes and a company organizational chart upon request.

Field Services

Field Sampling Services

Babcock Labs' Field Technicians have extensive experience in environmental sampling. Our field team provides sampling services for a wide variety of programs and analyses, including:

- Safe Drinking Water Act | CA Title 22
 - Bacteriological | Chemical | Radiological
- NPDES | Pretreatment Program
 - Grab & Composite Effluent Sampling
- RCRA/CADTSC
- UCMR
- PFAS



Our field team is not an outsourced courier service; it is an in-house department that acts under the direction of Babcock Labs Field Manager, Omar Sosa. The team is composed of experienced and well-trained field technicians and consistently receives high client satisfaction ratings. Each technician pays strict adherence to EPA guidelines and regulatory requirements. The services provided by our field technicians include grab and 24-hour composite sampling, groundwater monitoring, and emergency sampling services.



For more information about our field services, visit www.babcocklabs.com/field-services

Instrumentation & Facilities

Precision Instrumentation

We boast a wide variety of top-of-the-line instrumentation to meet today's demands for high precision and low detection limits. Reinvesting in our facilities and instrumentation is a top priority at Babcock Laboratories because we believe our clients deserve the very best. Analytical techniques currently available at Babcock Labs are:

<ul style="list-style-type: none">• Gas Chromatography<ul style="list-style-type: none">○ Mass Spectrometry (MSD)○ Electron Capture (ECD)○ Flame Ionization (FID)○ Purge and Trap Purge and Trap• Liquid Chromatography (HPLC)<ul style="list-style-type: none">○ Tandem Mass Spectrophotometry (MS/MS)○ Post Column Reaction○ Fluorescence Detection○ UV/VIS Detection• Ion Chromatography<ul style="list-style-type: none">○ Tandem Mass Spectrophotometry (MS/MS)○ Ion Chromatography with Conductivity Detection○ Ion Chromatography with UV/Vis Detection	<ul style="list-style-type: none">• Inductively Coupled Plasma Atomic Emission<ul style="list-style-type: none">○ Spectrometry (ICP-AES)○ Inductively Coupled Plasma Mass Spectrometry (ICP/MS) with Collision Cell Technology• Atomic Absorption Spectrophotometry<ul style="list-style-type: none">○ Cold Vapor Analysis for Hg• Ultraviolet/Visible Spectrophotometry (UV/VIS)• Infrared Spectrophotometry for Hydrocarbon Analysis• Total Organic Carbon Analysis (TOC)• Light Microscopy• Specific Ion Electrochemistry• Polymerase Chain Reaction (PCR)• miniVIDAS• Enzyme-Linked Immunosorbent Assay (ELISA)
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We are happy to provide a complete listing of our equipment and instrumentation upon request.

State-of-the-Art Facilities

Babcock Labs' 13,000 square-foot main facility was built according to a carefully planned environmental laboratory design. In August of 2004 a 7,300 square-foot ancillary lab facility was completed to accommodate the expansion of our testing services. The addition of this facility has allowed for quicker turnaround times, improved efficiency, additional capacity, more analysts, new instrumentation capabilities, and seminar space. More recently, we have added adjacent office space. As the needs of our clients increase and we venture into new markets, our company and services grow and we continue to develop our facilities accordingly.



Technical Training & Seminars

T.E.A.M. Events

Each quarter, the lab hosts informational seminars called T.E.A.M. Events. T.E.A.M. stands for Technical, Environmental, and Analytical Meetings. The seminars address timely issues and trends in environmental and health regulations with presentations from industry experts. Contact hours are offered for these on-site sessions. Recent T.E.A.M. Events have addressed topics such as perchlorate contamination and treatment, stormwater sampling and analysis, bacteriological regulations and analysis, pathogenic regulations and analysis, sampling techniques for wastewater, and drinking water and wastewater regulatory updates.



Drinking Water Workshops

Proper drinking water sampling requires thorough training, extensive knowledge, appropriate resources, and up-to-date techniques. These elements are vital if an organization wishes to maintain scientific integrity and receive quality, legally defensible data from its laboratory which is why Babcock Labs offers a Drinking Water Workshop. The workshop includes a short course seminar and an interactive training session conducted by our expert staff. Contact hours and a certification of completion are offered for this on-site workshop.



PFAS Sampling Workshops

These workshops include a short course seminar on PFAS methods, analyses, and special requirements, in addition to the State Water Board Phased Investigation approach to collecting data on this emerging contaminant of concern. Attendees also learn about sampling, including bottle type, preservation, and how to avoid potential sources of contamination.

For more information on upcoming technical training and seminars, please visit our website at www.babcocklabs.com/training-seminars