



Item Number: 33

City Council / Board of Directors

Written Communications

Meeting of: August 20, 2024

Submitted By:

Robert Clemmer, Fire Chief

Subject:

Purchase of Three Gurneys and Related Equipment for the Transport Capable Squads

Recommendation:

That the Honorable City Council:

- (1) Determine Stryker as a Sole Source;
- (2) Approve the purchase of three gurneys and equipment for the transport capable squads in the amount of \$181,529.28; and
- (3) Authorize the City Manager, or his designee, to execute all purchasing documentation.

Fiscal Impact:

The purchase of the gurneys and related equipment was included in the 2024-2025 Fiscal Year budget under Measure P account no. 1052010-55040-96140 – Stryker Gurneys. No additional appropriations are needed.

Strategic Plan Goal:

This item aligns with Goal B – Public Safety, Strategy 6 - Expand Emergency Medical Services response capabilities. This equipment will support the transport capable squads which will be utilized as an EMS system augment to support CONFIRE improving patient care and response times.

Background:

During the September 19, 2023, City Council meeting, the City Council approved the purchase of three transport capable squads from Frazer. The squads are currently being built and have an estimated delivery date of late November 2024. Frazer is ready to start receiving the gurneys and related equipment for installation.

Discussion:

The Fire Department is seeking approval for the purchase of three gurneys and emergency patient transport equipment from Stryker. Stryker offers a wide variety of medical equipment with advanced technology. The gurneys and system offered by Stryker that the department would like to purchase are known as Power-PRO and Power-LOAD. The Power-PRO feature means the gurney can be automatically operated by the push of a button. The automation will assist with lifting through a hydraulic assembly with load-sensing capabilities. In addition, it has lights and reflectors for low lighting environment, and bumper detection technology that help reduce cot damage, and patient and staff injuries. Most importantly, it helps reduce the risk of injury for personnel and patients that can be caused by manually lifting and lowering gurneys. The Power-LOAD feature is a cot fastener installed in the transport capable squad that assists by automatically loading and unloading the gurney into the vehicle. This improves the operator and patient safety, helps reduce the risk of patient drops, and meets dynamic crash test standards for maximized occupant safety. This purchase from Stryker includes three Power-Pro gurneys and two Power-Load stretcher fastener systems. Once the transport capable squads are placed into service, staff will analyze the frequency of use of the gurneys and will determine if a third Power-Load system is needed.

Stryker currently has a four-week turnaround time for delivery. If approved and purchased, Stryker will be able to ship the Power-PRO gurneys and Power-LOAD equipment directly to Frazer for installation. If those deadlines are met, the transport capable squads will be ready to go into service upon their expected delivery date of late November 2024. Stryker is considered a sole source as they are the only vendors that offer an automated gurney model such as Power-LOAD (Attachment B). Per the City's Municipal Code section 2.28.100(b)(2), a sole source is an exception from the bidding procurement if the City Council determines it is in fact a sole source. Therefore, staff recommends that Honorable City Council determine Stryker as a Sole Source and approve the purchase of the three gurneys and related equipment for the transport capable squads in the amount not to exceed of \$181,529.28.

Staff remain available to answer any questions the Council may have.

Attachments: A. Stryker Quote
 B. Sole Source